

MARCH 2021

ISSUE 1

# At The Point Magazine

HOME OF BRICK BY BRICK REAL ESTATE

## Neighborhood Events

Don't miss out on this year's Easter Egg Hunt, Community Festival, Jr. Businesses, and more!!

## Looking at Local

Home values are changing, interest rates are still low, stay up to date with what is going on with real estate At The Point.

*Photo Credit: Jessica DeAlba*



**BRICK by BRICK**

REAL ESTATE

**kw** SOUTH VALLEY  
KELLERWILLIAMS

[WWW.BRICKBYBRICKREALESTATE.COM](http://WWW.BRICKBYBRICKREALESTATE.COM)



# BRICK *by* BRICK

— REAL ESTATE —

## *Independence at The Point*

This is my home and I love it! I have never felt such love and support from a community. Over the past year, I have established Brick by Brick Real Estate with a goal to extend that same feeling of love and acceptance to every person who comes in contact with our company. We are proud to be Brick by Brick Real Estate founded here At The Point.

Our goal as a company is to redefine what being a real estate agent means to you! Our primary focus is not transaction-driven, but on establishing relationships. Regardless of your situation whether or not you are ready to buy or sell, we want to reach out and create a plan to help you reach your goals!

By starting where you are at RIGHT NOW we are ready to support you and do the work together! As a real estate company, we have contested mortgages to remove PMI, created unique credit repair plans, and have helped many clients just like yourself work towards their best future. In the end, our focus is on you, because your dreams matter!



*Tanisia Davis*

**CEO of Brick by Brick Real Estate**

**kw** SOUTH VALLEY  
KELLERWILLIAMS.



# IN THIS ISSUE

Mark your Calendar!

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## COMMUNITY REFFERALS

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### Past Events

-Valentines Heart Attacks:  
\*If you have a heart attack kit, please text (385) 352-3892 so we can pick up

### UPCOMING EVENTS

- Lucky Clovers** 

March 1-17th (Page 5)
- Easter Egg Hunt** 

April 10th (Page 5)
- Best Lawn Competition** 

May, June, July, August (Page 11)
- Festival At The Point** 

June 19th (Page 23)

**\*NEW EVENT SUBMISSIONS:**  
[contact@bbbrealestate.com](mailto:contact@bbbrealestate.com)  
 Text/Call (385) 352 - 3892

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BBB Monthly Report  
 Snapshot of At The Point  
 Housing Market

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Acts of Kindness  
 Service and kind acts

# 14



Jr Business  
 Support our neighborhood kids

## Real Estate MARKET STATS



# 20



Support Your Neighbor  
 Directory of business owners  
 within our community

## Join Our Magazine

Would you like to be a part of our next magazine?!  
 Please help us share what is going on At The Point.

Give us a call/text, or shoot us an email

(385) 352-3892 or [contact@bbbrealestate.com](mailto:contact@bbbrealestate.com)



### HOME VALUES

What is your home selling for? **page 7**

### AFFORDIABILITY



What can YOU afford? **page 13**



### RENT VS OWN

Is renting or owning the right choice?  
**page 18**



### ▼ Neighborhood Contest

Ready to compete for the best lawn and win a great prize?!

Check out this upcoming contest get ready to enter!

**Page 11**



### ▼ Local Events

See what's happening near you. From seasonal events to fun things to do with the kids! **Page 5**

### ▼ Jr Business Spotlight

Want to support the kids in our neighborhood?

Check out our featured Jr. Entrepreneurs and learn how to support! **Page 14 - 15**



### ▼ Help a Local Business STAY In Business

Last year a curveball was thrown to all businesses but some got hit harder than others.

Support this month's spotlight who is still fighting hard to earn your business! **Page 10**





[www.bbbrealestate.com/lucky-clovers/](http://www.bbbrealestate.com/lucky-clovers/)

## March- Feeling Lucky?

**March 1st - March 17th**

Keep your eyes open for St. Patrick's themed rocks throughout the neighborhood or play along at home at [www.bbbrealestate.com/lucky-clovers/](http://www.bbbrealestate.com/lucky-clovers/)

Follow us on Facebook and Instagram for clues on where to look!!

**@BBBRealEstate**

Make sure you tag and post when you find each rock for a chance to win!

**#BBBLUCKYCLOVERS**

Find the "Lucky Clover" for a bonus +10 entries!

Test your luck and see if you can find all 10!

## April- Easter Egg Hunt

**April 10th @ 10:00 am**

Are you ready for a fun time?!  
Brick by Brick Real Estate will be hosting  
TWO Easter Egg hunts at

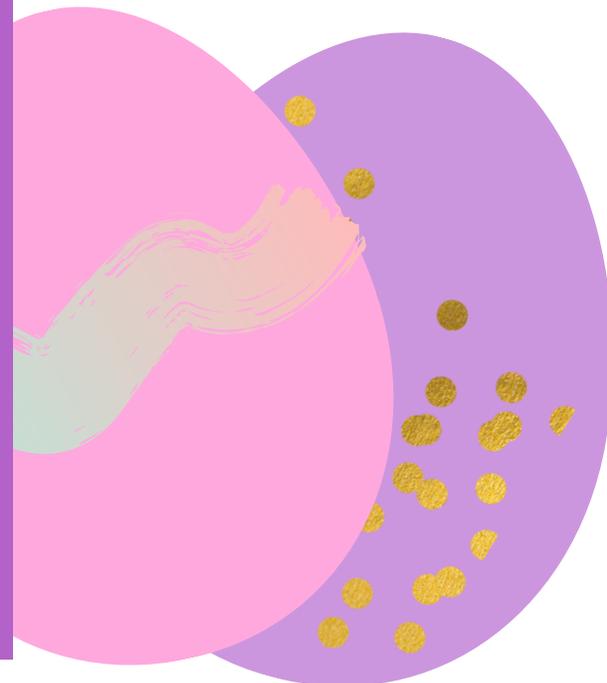
**Independence Park Splash Pad.**

The first Easter egg hunt will be for kids and the second for **ADULTS**.

Yes, you heard right the second Easter egg hunt is for 18+  
and we **PROMISE** you will want to play!!

**RSVP REQUIRED**

For more information visit  
[www.bbbrealestate.com/egg-hunt](http://www.bbbrealestate.com/egg-hunt)





BRICK by BRICK

kw SOUTH VALLEY  
KELLERWILLIAMS

# LOCAL VS UTAH HOUSING STATS

Brick by Brick - Providing the latest news and updates in Utah Real Estate

*Independence At The Point*

## MONTHLY STATS

Avg Sales Price For  
Single Family  
Homes

**\$537,467**



Median Price

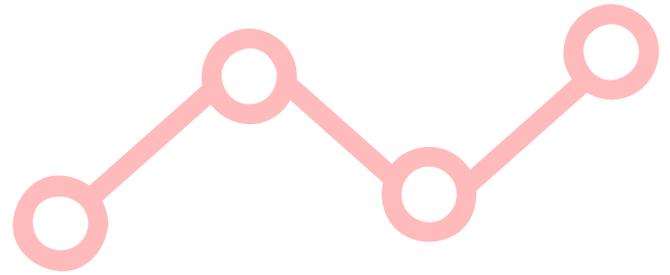
Homes Sold In  
Last 30 Days

**8**



Avg Days on Market

**4.85**



## SALT LAKE COUNTY

December 2020

### Utah Real Estate.com HOUSING MARKET STATS

**9** Median  
Days on  
Market

▼ down from 36 last December

**4,329**  
Homes Sold

▲ up 16.8% from last December

**\$176.32**

Median Price per Sq. Ft.

**3,239**  
Single Family

▲ up 12.8% from  
last December

**1,090**  
Multi-Family

▲ up 25.6% from  
last December

**\$384,000**

▲ up from \$330,000 last Dec.

### RESIDENTIAL INVENTORY

**2020**  
Active  
**2,920**  
Under Contract  
+ Backup  
**7,771**

**2019**  
Active  
**7,755**  
Under Contract  
+ Backup  
**5,676**

## BBB MONTHLY REPORT

Text "BBB REPORT" to

385-352-3892

To subscribe to a monthly  
neighborhood statistic report

kw SOUTH VALLEY  
KELLERWILLIAMS

Stay up to date with what's happening At The Point in Real Estate.  
Join our group on Facebook!



## Independence At The Point Real Estate Group

[facebook.com/groups/realestateatthepoint](https://facebook.com/groups/realestateatthepoint)



Surveys &  
Feedback



New Home  
Listings



Real Estate  
Tips



Local News  
& Events

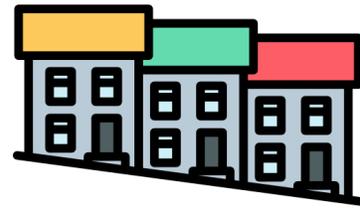
# AT THE POINT HOME VALUES

Brick by Brick - Providing the latest news and updates in Utah Real Estate



3

*townhomes*



**Average Days  
On Market**

**Under Contract: \$376,446**

**Backup: \$344,900**

**Sold: \$382,614**

**Total Average: \$376,368**

Want to know how much YOUR home is worth?

**Independence at the Point Real Estate Group  
members receive FREE CMA's.**

Join us now and get your free market analysis today!

***[facebook.com/groups/realestateatthepoint](https://facebook.com/groups/realestateatthepoint)***

*Single Family*



7

**Under Contract: \$547,263**

**Price per sqft: \$163**

**Average Days**

**Sold: \$539,967**

**Total Average: \$537,467**

**On Market**



# FORCASTING

By: Brick by Brick Real Estate

While we don't have a crystal ball to see the future of the real estate market, we can use the facts we have now, and past trends, to forecast what may come.

2020 was a year of unknowns, which held true for real estate too! Taking a look back at the year we saw a lot of changes.

As we are all well aware, housing inventory is LOW! This shortage has caused a major demand and home values have increased tremendously. We have especially seen this in the Independence at The Point Neighborhood and values are still going up!

While a rising market makes for a great time for sellers, it can be difficult for buyers to secure a new home due to multiple offers and bidding wars.

So what do we recommend if you're looking to buy or sell? **ACT QUICKLY!** All signs point to the market continuing to rise up. If you are in the position to buy now, don't wait for prices to go higher. Don't be fooled into thinking there is a bubble ready to pop.



## Experience. Clarity.

Not sure where to start?  
**Give me a call today!**



**Brian Crist**  
Mortgage Loan Originator | NMLS# 217767  
**801.716.1005**  
435.862.9000 Cell  
Brian.Crist@SNMC.com | SNMC.com/briancrist

Turning Houses into Homes®

300 S. 1350 E. Third Floor | Lehi, UT 84043  
Branch NMLS# 1870351 | Branch Phone: 801.901.6200



Company  
NMLS 3116

SecurityNational Mortgage Company complies with Section 8 of RESPA and does not offer marketing services in exchange for referrals or the expectation of referrals. This is not a commitment to make a loan. Loans are subject to borrower and property qualifications. Contact loan officer listed for an accurate, personalized quote. Interest rates and program guidelines are subject to change without notice.

# KINDNESS

## Community Acts of Service: ADOPT A FAMILY

These four incredible women worked together to organize a project to support families in need. With the support of neighborhood donations and volunteers, they were able to spread love and impact so many lives in a time of chaos and stress.

A HUGE shoutout to all those who donated, helped, and supported the cause. Thank you so much!! Without you, this would not have been possible.

What a great cause and example in the community!



Kim Brannon



Shanna Hurst



Lauren Hales



Alicia Holdaway



## SUBMIT ACTS OF KINDNESS

to [www.bbbrealestate.com/KINDNESS](http://www.bbbrealestate.com/KINDNESS)



# EXPERIENCE JESUS' STORY WITH US.

A new non-denominational Christian church  
coming to our neighborhood.

Join us Easter Sunday, April 4

[thefrontchurch.com](http://thefrontchurch.com)  
801.432.0570  
@thefrontchurch



# Local *Spotlight* Canyon View Cleaners

Canyon View Cleaners opened its doors in August of 1976 and has been a family owned business since! At Canyon View we pride ourselves in customer service and going above and beyond for our customers!



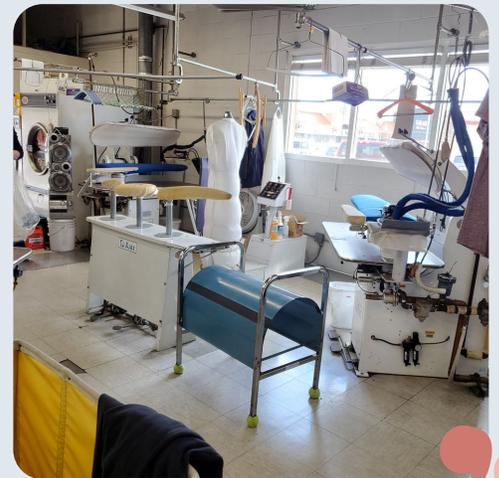
## *Services We Offer:*

- ◆ Same-day dry cleaning
- ◆ Bedspread Cleaning
- ◆ Drapes
- ◆ Shirt Laundry Service
- ◆ Wedding dress and baby blessing/christening cleaning and preservation.
- ◆ Custom Alterations



During Covid, things have changed for everyone ... We've been impacted in that region, and we are just holding on.

**Canyon View Cleaners clean and press almost anything!  
Our Dry cleaning machine is Green/ Clean and top of the line!**



*Refer a business*

Submit a business in need of support:

Contact@bbbrealestate.com

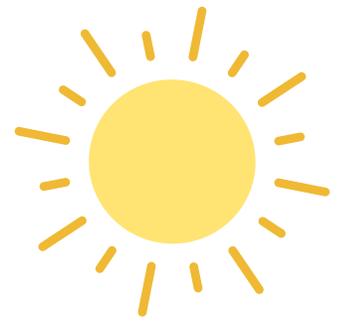
# CANYONVIEW CLEANERS

**Come feel what Clean is!  
20% off coupon**

*If you haven't tried us. We invite you to join us!*

Canyon View Cleaners has 3 locations. All with drop and Fold laundry service! We clean the heaviest of comforters, sleeping bags or your entire family's dirty laundry! Bedding and household items can be dry cleaned and sanitized which is so important during cold/ flu seasons!

# Here Comes the *Sun* Lawn Competition



We are all getting excited about this upcoming spring and looking forward to spending some much needed time outside.

To celebrate this upcoming season, we're going to let you show off your yard for a chance to win a gift certificate!

The winners will be announced at the end of each 3 weeks round starting in May and going till August.

That's SIX 1st, 2nd, and 3rd place prize winners!

[www.bbbrealestate.com/lawn-comp](http://www.bbbrealestate.com/lawn-comp)



## YOUR LOCAL SOLAR EXPERTS

-  Our panels blend into your roof with integrated front skirts
-  No visible mounting
-  Honest. Simple. Affordable.

Call for your **FREE** estimate  
**801-282-9222**

**iNTEGRATED**  
SOLAR SOLUTIONS



ASK ABOUT OUR NEIGHBORHOOD DISCOUNT  
[www.integratedutah.com](http://www.integratedutah.com)



Graphs can be scary and overwhelming...

# BUT

They don't have to be!

Join us live each month!

*Find your numbers*

5 Question Affordability Play Along



A home worth \$514,021 is within your budget.  
Your debt to income ratio: 42.50%

Know EXACTLY what is within YOUR budget!

*we are not scary*

Don't miss out on the first Tuesday of each month with @BBBRealEstate to talk live about the real estate market.



[www.facebook.com/BBBRealEstate/events](https://www.facebook.com/BBBRealEstate/events)



[www.youtube.com/](https://www.youtube.com/)  
Search "Brick by Brick Real Estate"



# AFFORDABILITY

What can you afford play along

1.

MONTHLY HOUSEHOLD INCOME

\$

BEFORE TAXES



2.

MONTHLY EXPENSES

\$

DO **NOT** INCLUDE HOUSING PAYMENT



3.

MAX PAYMENT CALCULATION

TAKE YOUR ANSWER FROM #1

**x .45**

ON AVERAGE MORTGAGE LENDERS WILL ALLOW FOR 45% DEBT TO INCOME

## Knowing what you can afford is 4 questions away

There are a lot of moving parts when it comes to buying a home. Although this is not an exact science, this will help breakdown what goes into calculating affordability when buying a home.

**Contact us today to make a plan to get to where YOU want to be for FREE**

4.

MAX PAYMENT

TAKE YOUR ANSWER FROM #3

**- #2**

AND SUBTRACT IT FROM ANSWER #2

FIND YOUR NUMBER BELOW FROM ANSWER #4

MAX PMT	MAX LOAN
\$1,520	\$250,000
\$1,650	\$275,000
\$1,780	\$300,000
\$1,920	\$325,000
\$2,050	\$350,000
\$2,180	\$375,000
\$2,310	\$400,000
\$2,450	\$425,000
\$2,580	\$450,000
\$2,710	\$475,000
\$2,850	\$500,000
\$2,980	\$525,000
\$3,110	\$550,000

ASSUMPTIONS

- 30 YR FIXED LOAN-
- 700 + CREDIT SCORE-
- 2.9% INTEREST RATE-

*Contact us today*

TAKE CONTROL

MAKE A PLAN

WE CAN HELP PAVE THE WAY

BRICK BY BRICK

385-352-3892

# Support the Kids in our Community



## Caroline's Simply Soaps

Meet Caroline! She is twelve years old and is making 100% natural quality soaps. She has been experimenting with different colors, molds and scents for a few months and has a few different varieties available! Send her a text or visit her facebook page to order!

 385.223.0678

## Kaiya's Rock n' Roll Lemonade

Kaiya is an out of the box thinker with the heart of an entrepreneur. She loves to set up shop and last year she started rock n' roll lemonade. This year she will be back out there and with new goals, we are excited to support her in whatever she comes up with. She will be setting up when it warms up outside!

 Check Independence FB group for when her stand is out



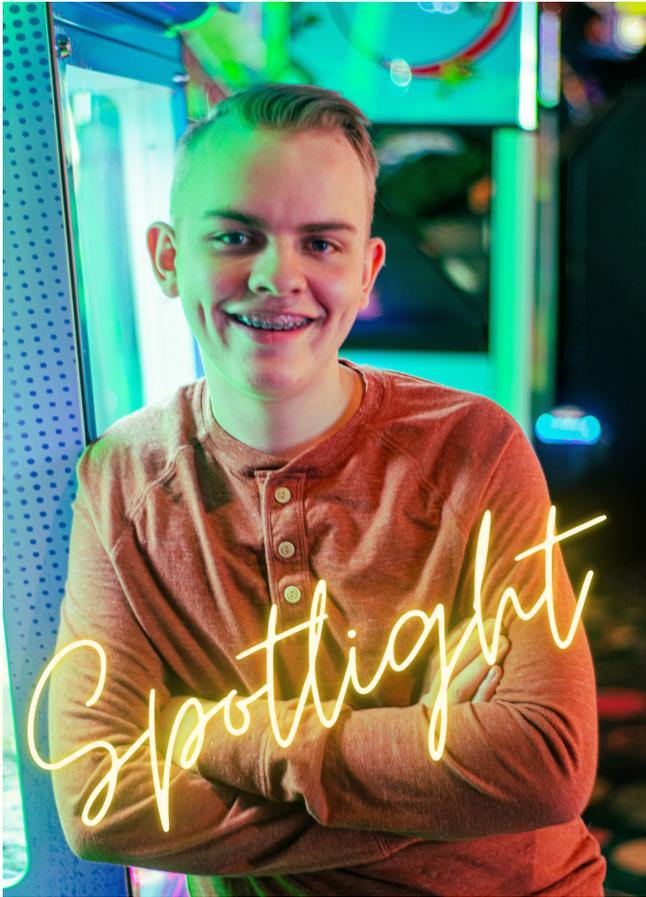
*We want to support your kids*

**Do you have a Jr Business Owner at home?!**

We would love to support your jr entrepreneur! To register a new business visit

[www.bbbrealestate.com/jr-business-registration](http://www.bbbrealestate.com/jr-business-registration)

# JR BUSINESS AT THE POINT



## Derek's Dirty Jobs

Derek (17) is doing "dirty jobs" around the neighborhood to earn money for a humanitarian trip this summer!

Give him a call to get scheduled!

### SERVICES INCLUDE:



Window Well  
Cleaning



Headlight  
Restoration



Peephole  
Installation



Dog Poop  
Scoop

+ more!

CONTACT FOR CUSTOM  
JOBS/QUOTE

Derek is currently saving up for a humanitarian trip this summer to Cambodia. He will be building classrooms for an overcrowded and underfunded school.

📞 413.464.6141

Tip for Jr Entrepreneurs: Creating a Facebook or Instagram page for your business is a great way to showcase your work.

## Our Mission

Brick by Brick Real Estate wants to share Jr Business to empower young entrepreneurs! Building a small business is a huge accomplishment and we feel you are never too young to start! Brick by Brick wants to be a resource to anyone at any stage of their goals!

## Want your kid's business to be featured in the next magazine?

Enter your child's information at [www.bbbrealestate/jr-business-registration/](http://www.bbbrealestate/jr-business-registration/) or give us a call/text for more details (385) 352-3892!

# Magazine Input



There are a lot of things happening in the neighborhood that we DON'T know about but would love to help spread the word.

Below are some of the community activities from past years.

If you have any information about these events or other things you would like to see in the magazine, please let us know.

We would love to provide more information to the community in our next issue.



## Past Neighborhood Activities:

- Fun Holiday Activities
- Coloring Contests
- Scavenger Hunts
- BBQs
- Bunko Babes
- Workout Groups
- 4th of July Bike Parade
- Bachelor/Bachelorette Viewing Parties
- Chalk Walks
- Soccer Leagues
- Pickle Ball
- And we know there was more!

*We want to hear from you*

Email: [Contact@bbbrealestate](mailto:Contact@bbbrealestate)  
Call/Text: 385-352-3892



Contact Us Today



# Start your own business?

Many people dream of starting a small business. Any guesses what the biggest reason is for not starting? **EXCUSES.**

From the fear of failing, to money or lack of time you can make a million excuses for not starting a business. Worrying about the risks is completely normal, but don't let your fears get the best of you!



**Keep it simple! Don't let your business idea get over complicated. Start small with one focus!**

## *Business Tip:*

Don't be afraid to tell everyone you know about your business. Even in the early stages it can be good to get feedback from friends and family. Once you have spread the word to people you know take to social media to spread the word further.

*Just like this*



**Simple  
Fix**

**UTAH'S OWN PROFESSIONAL  
CELL PHONE AND TABLET REPAIR  
COMPANY**

**PICK UP AND DROP OFF  
SERVICE AVAILABLE! CALL  
FOR A QUOTE TODAY!**

**6724 AIRPORT ROAD  
WEST JORDAN, UT 84084  
(801) 968-5121**

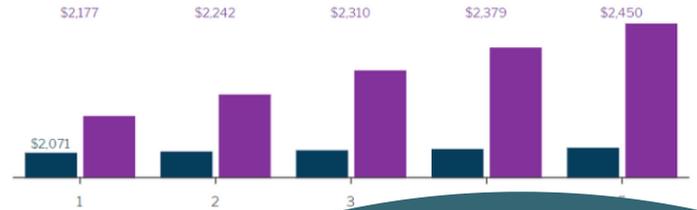


**MENTION THIS COUPON FOR 10% OFF  
ANY REPAIR**

## Estimated Cashflow **\$350,000** Home

	Buying Yr1	Rent Yr1	Rent Yr5
Monthly P & I	\$1,498	\$2,140	\$2,409
Prop. Tax / Ins.	\$387	\$37	\$42
Maint. & Repairs	\$187	\$0	\$0
Monthly Exp.	<b>\$2,071</b>	<b>\$2,177</b>	<b>\$2,450</b>
Total Cashflow	<b>\$124,671</b>		<b>\$138,559</b>
Interest Rate	APR	Annual Rental Increase	
2.875%	3.250%	3%	

Mortgage payment stays the same, rent payment continues to increase!



## Cashflow Difference

### Appreciation Gain

**\$86,644**

Starting Home Value:	<b>\$380,000</b>
Forecasted Appreciation (Avg./Yr):	<b>4.19%</b>
Estimated Value After 5 Years:	<b>\$466,644</b>

### Cost To Sell

**\$27,999**

Real Estate Commission: **6%**

Based on **\$466,644** Future Value after 5 Years

*Is it better to Rent or Buy?*

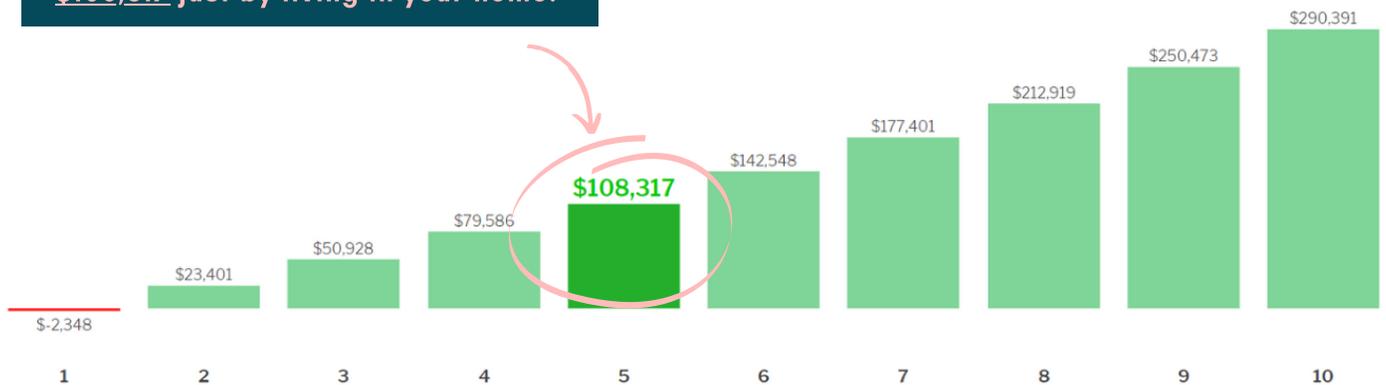
3 Question Play Along



## Net Gain by Buying a Home

**\$108,317**

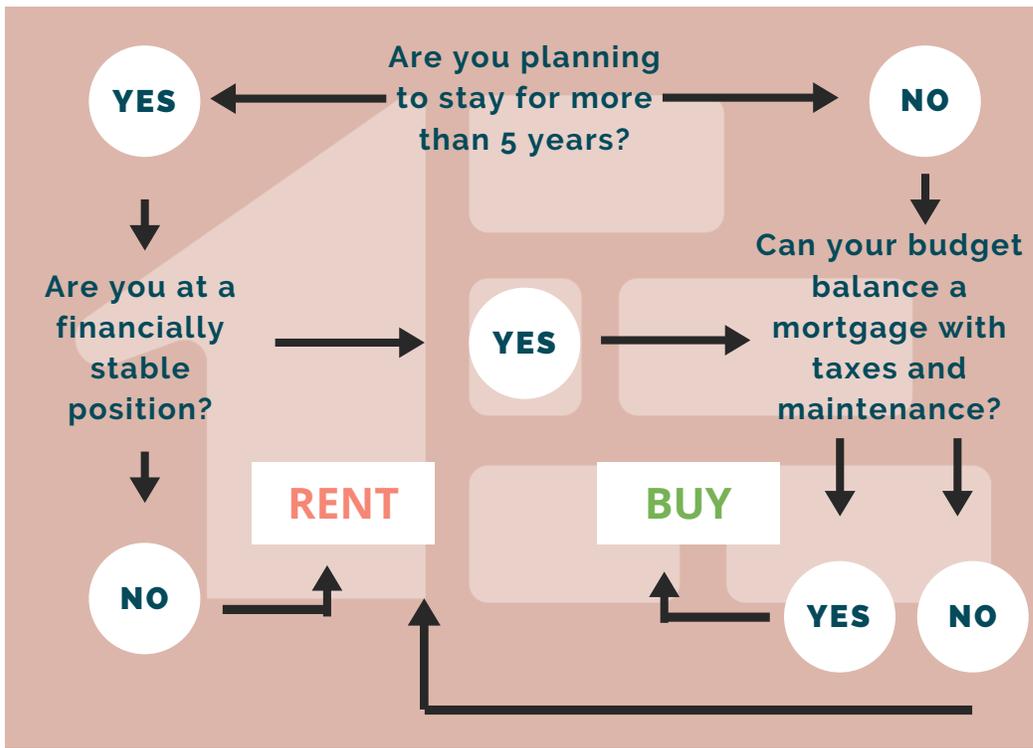
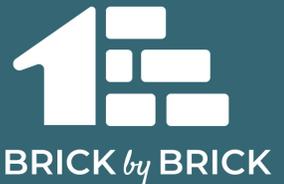
In **JUST 5 years**, you have gained **\$108,317** just by living in your home!



Initial Closing Costs	<b>-\$5,000</b>	Appreciation Gain	<b>\$86,644</b>
Cashflow Difference	<b>\$13,887</b>	Amortization Gain	<b>\$40,784</b>
Cost To Sell	<b>-\$27,999</b>	Tax Benefit	<b>\$0</b>

IS NOW THE RIGHT TIME?

# SHOULD I BUY OR RENT?



*Play Along*

Not ready to buy right NOW . . . That's okay!

### BRICK BY BRICK OFFERS:

- Free Credit Repair Plans
- Free Personal Financial Experts/Support
- Buyer 101 Support

We will help map out the steps to reach your goals no matter the starting point!

**Text or call 385-352-3892**

## 5 SMART REASONS TO REFINANCE

1. TO LOWER YOUR INTEREST RATE & MONTHLY PAYMENT.
2. TO FINANCE RENOVATIONS & HOME UPGRADES.
3. TO ELIMINATE MORTGAGE INSURANCE.
4. TO CONSOLIDATE DEBTS & STUDENT LOANS.
5. TO BUY AN INVESTMENT PROPERTY.



### WHY HAVE 203 OF YOUR NEIGHBORS USED THE EXPERT LOAN LADY TO REFINANCE THEIR HOMES?



I've used Leslie three times, and wouldn't look anywhere else. When we say she's the best, it's not a superlative; just the way it is. A big thank you for your help!

**-Jon H.**

Leslie is Amazing! The best of the best! So easy to work with and good at what she does! I'll never do a home loan through anyone else. I will forever send more business her way!

**-Valerie A.**

Communicative & knowledgeable- she made the home buying process a breeze. Highly recommended.

**-Matthew O.**

Leslie is absolutely amazing. I wouldn't go to anyone else. She goes above and beyond for everyone in her life, including her clients. She is such a great human.

**-Katie W.**

**LESLIE MOSS**  
Expert Loan Lady  
NMLS: 310294

FOR A NO OBLIGATION REFINANCE QUOTE GO TO  
[WWW.EXPERTLOANLADY.COM](http://WWW.EXPERTLOANLADY.COM)  
OR CALL 801.755.5962



**Vintage**  
LENDING  
VL NMLS: 287106

# AT THE POINT

# Support you

## 3D Printing

**Andy Johnson**  
801-819-9829

## Advertising

**Taylor & Brittany Larsen**  
970-456-2076  
**Ryan Bennion** 208-709-5567

## Auto

**Mitch Peterson:** Rock Chip  
Repair 385-388-9084

## Branding

**Halsey Trimarco**  
317-979-6075

## Beauty

**Tanyail Wilson:** Eyelashes  
@lashnaps 801-368-9462

### **Brittany Sorenson:**

Cosmetics/Skin care  
435-201-1295

**France Jensen:** Braids  
385-223-0210

**Austin Buchan:** Waxing,  
tinting, eyelash 801-664-3502

**Anneliese Liddle:** Spray  
Tans 385-219-0997

**Brittany Bezzant:**  
Microblading, Eyelashes, Brow  
Wax/Tints, Lash Lifts/Tints  
801-414-0093

**Amy Hawkins:** 559-351-4620  
Botox & Dermal Filler

Amy Sehloff: Skincare  
248-917-1405

**Sara Guernsey:** Nails  
8019153425

## Baking(Cakes/Cupcakes)

**Heather Earl**  
801-662-8041

**Ashley DeHart**  
801-518-5076

**Sarah Alder:**  
Cinnamon Rolls  
801-360-8978

## (Cookies)

**Aubrey Kennedy**  
702-757-5742

**Jamie Cornella:**  
801-440-2385

## Cleaning

**Marci Memmott:**  
House  
435-558-0532

**Steve Snow:**  
Carpet Cleaning  
801-573-6665

**Shane Snow:**  
Airduct & Tile Cleaning  
801-674-9509

**Nikki Fellows:**  
House & Business  
801-425-2961

**Holly Crabtree:** Norwex  
801-696-6046

**Kristin Boyle:** Norwex  
801-400-3657

**Perla Bermudez:**  
House  
801-709-9921

**Bianca Pace:**  
Cleaning Service  
801-604-7428

## Crafting

**Beckie Windell:** Vinyl  
801-358-2513

**Caylee Gundersen:**  
Embroidery 702-588-8677

**Madison or David Wilding:**  
Shirt Printing 801-262-2009

**Amanda Messam:** Flower  
Preservation 801-915-5540

**Chelsea Moore:** Custom  
tumblers 801-663-4613

**Chelsey Gooch:** Multi-media  
fine arts, and portraits  
801-604-4476

**Jaree C. Gaskin-Housley**  
Custom Quilts 801-718-6752

## Dog Walking/Sitting

**Stone Spencer**  
801-232-4561

**Anne Marie** 805-990-5235  
**Max Ray** 406-381-1868

**Taylor Anderson**  
801-884-2420

**Taylor Munson**  
Proper Paws - Website

## Edit Essays, Resumes. Etc.

**Jana Johnson**  
801-602-5299

**Ashley DeGraff**  
253-720-0200

**Andy Christensen**  
801-673-9612

## Electronic Repair

**Jordan Farmer**  
541-659-5257

**Rob Ghaderi:** 801-971-6048

## Financials

**Danielle Hales**  
801-903-8855

Mortgage Lender  
**Jake Hardman**

801-472-4940  
VA specialized mortgages

**Cody Zahler, EA**  
801-259-4601

Taxes/ Payroll/ Bookkeeping/  
setup

## Firearms/ Permits

**Matt Terry** 801-999-0056  
*Licensed FFL and Certified  
Instructor*

## Fitness

**Frank DeVito:** Trainer/Coach  
801-347-2099

**Angie Briggs:** Trainer/Coach  
801-915-5540

**Jenny Wade Weilacher:**  
Nutrition/weight 801-718-6534

## Genealogy/Family History

**David Tyler** 703-789-2443

## Graphic Design

**Halsey Trimarco**  
317-979-6075

**Jesse Johnson** 801-725-5233  
**Jonathan Orlofsky**

801-938-5661  
**Jordan Bennion**

208-380-2393  
**Melissa Coombe**

801-810-6671

If you are a member of the community and would like to be on this list  
or if you would like us to update information please contact us!

**385-352-3892**

# DIRECTORY

# our neighbor

## Handyman

### Grant Hiltbrand:

Garage Epoxy Flooring  
949-939-4865

**Spencer Riley:** Backflow testing, Sprinkler repair  
801-455-0149

**Taylor Jensen:** General Contractor: Cabinetry & Drywall 801-243-6945

**DW Utah:** Electrician & Generak Contractor  
801-556-9956

**Shane Snow:** Airduct & Tile Cleaning 801-674-9509

**Tom Moser:** Blue Steel Electric 801-557-8004

**Rob Windell:** Sprinkler winterization 915-497-2977

**Brayden Dimond:** BMD Electric - Master Electrician  
801-518-7194

**Drew Jones**  
801-648-4850

**Ricardo Gonzales:** United Contractors 801-918-3011

**Mario Matute:**  
Interior/Exterior painting and powerwashing 801-678-0888

## Health

**Brooke Marcinek:**  
Health Coach 801-362-4580

## Lawn Treatments

**Jessica Ball**  
801-209-7760

## Lessons

### Audrey Mathison-Tueller

801-867-0611  
Cheer/Gymnastics Tumbling  
**Halee Young Ballash:** Voice, Acting, Dance (801) 980-4804

## Marketing

### Halsey Trimarco

317-979-6075

### Anne Marie

805-990-5235

## Massages

### Sara Anderson

801-884-2420

## Notary

### Jeanette Parker Smith

801-209-2517  
**Kristin Boyle** 8014003657  
**Madison Wilding**  
801-557-6181

## Pest Control

### Brian Swindlehurst

801-471-3618

**Jessica Ball**  
8012097760

## Photographer

### Spencer Atamanczyk

801-824-8066

### Taylor and Brittany Larsen

970-456-2076

### Alex Pizarro

702-801-2940

## Real Estate

### Tania Davis



BRICK by BRICK

Creator of  
At The Point Magazine

Home of Brick by Brick Real Estate

O: (385) 352-3892

C: (385) 208-2710

### Shanna Pearson-Buresh

801-889-3666

## Security Systems

Mitch Peterson 385-219-3548

## Video Rec. /Editing

### Clifford Wilkinson

801-493-5971

### Spencer Atamanczyk

801-824-8066

### Alex Pizarro

702-801-2940

## Usborne Books

### Holly Peterson

801-885-7354

## Other

**Krista Humphrey: Gift Delivery** - FB: Zap Zap Gifts

## Teeth Whitening

@simplywhitebyjenna

## Jordan Farmer: Event DJ (Birthday/Weddings)

541-659-5257

Want more space?

Contact us about a 1/2 page ad in our next issue!

[contact@bbbrealestate.com](mailto:contact@bbbrealestate.com)

# FESTIVAL AT THE POINT

A Celebration You Don't Want to Miss

Calling all neighbors and friends, to our FIRST Community Festival!! All jr and local adult businesses invited to host vendor booths to promote or sell their items/goods. All neighbors invited to host DIY carnival game/treat booths!



- Fun Music
- Good Food
- Carnival Games
- Vendor booths
- TALENT SHOW!!!
- And more!

**June 19th**  
4:00 pm - 8:00 pm

We invite you to join the fun and run a treat, game or vendor booth!

Register now to reserve your spot! We would love to have as much community involvement as possible.

[www.bbbrealestate.com/FESTIVAL](http://www.bbbrealestate.com/FESTIVAL)  
For more information on how to register.



## LAKESIDE PLUMBING



**BEFORE**



**AFTER**

We now offer financing!

Taking care of you and your home is important to us! We wear masks, shoe covers and put down drop cloths on all finished floors to protect you and your home.

- Water Softeners
- Filtration Systems
- Tankless Water Heaters
- Bathroom Remodels
- Basement Finishes



**Multiple Neighbor & Senior Discounts Available**

CALL OR TEXT

**(801) 251-6104**

[Lakesideservices801@gmail.com](mailto:Lakesideservices801@gmail.com)



@lakesideplumbing801



Lakeside Plumbing Services

# MEET THE BRICK BY BRICK TEAM

Your Dreams Matter



## ▼ Megan Palmer

Hey there! I am an enthusiastic go-getter who loves to work as a team. I am a mom of 2 that keep me on my toes at all times.

I have a background in marketing and social media. Coming up with new ways to bring you the best service and exciting new ways to interact is my passion.

I'm excited to continue making connections in the community and grow with you all!



## ▲ Customer Review

"Tanisia is the champion you want in your corner. She will fight for every penny you deserve and make sure you get a deal you are happy with. She is efficient and professional, but also understands that life happens too. I have and will continue to recommend her to others with confidence."

## ▼ Tanisia Davis

Hello! I am a mom of 3 incredible kids and always have my hand in a DIY project. I have flipped homes, managed rentals, completed new construction projects, and now I help my clients reach their own real estate goals!

I am competitive at heart and enjoy staying active. I am always up for a challenge and love to be a cheerleader for those around me. I believe we get to set the tone for our futures and I want to make the sky the starting point!



## Let's get connected!

Even if owning a home is just a far off dream, we are here to help.

We never require you to be preapproved to work with us.

Give us a call the numbers may surprise you. You could be closer to reaching your dreams than you ever thought!

XOXO *Brick by Brick*

