

OCTOBER 2021 | QUARTERLY

ISSUE 3

At the *Bluffdale*
POINT
Magazine

BROUGHT TO YOU BY BRICK BY BRICK REAL ESTATE

**Custom,
Minimalistic
Jewelry**

Read about local business,
Salty Jewelry Co.

**Drop Mortgage
Insurance
Without
Refinancing**

Learn about the different
options you have

Photo Credit: Erin Zito

NEW LOOK



BRICK *by* BRICK
REAL ESTATE

exp
REALTY

WWW.BRICKBYBRICKREALESTATE.COM



Welcome

The seasons are changing and so are things at At The Point Magazine! We've added some new talent to the team and we're debuting a whole new look and feel.

The goal of this magazine is to promote unity within the community by:

- Educating on real estate topics
- Highlighting community events, activities, and local polls
- Providing local business spotlights and listings

We hope you find value in every page of this magazine! Please let us know if you have any ideas on how we can make it better.

Tanisia Davis

CEO | Brick by Brick Real Estate

exp
REALTY

BRICK by BRICK

IN THIS ISSUE

REAL ESTATE

- 05 **ARTICLE:** DROP MORTGAGE INSURANCE WITHOUT REFINANCING
- 06 MYTHBUSTERS
- 07 **INFOGRAPHIC:** LOCAL VS. UTAH STATS
- 08 AT THE POINT HOME VALUES

COMMUNITY

- 11 LOCAL EVENTS & ACTIVITIES
- 13 **ARTICLE:** TEAL PUMPKINS
- 14 **POLL STATS:** YOUR POINT OF VIEW

COMING SOON

BUSINESS

- 17 JR. BUSINESSES
- 19 AT THE POINT DIRECTORY
- 21 **LOCAL BUSINESS SPOTLIGHT:** CUSTOM, MINIMALISTIC JEWELRY



SPOTLIGHT

CUSTOM, MINIMALISTIC JEWELRY

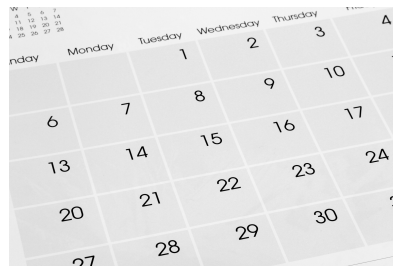
Learn about custom jewelry from local business Salty Jewelry Co. / **p21**



ARTICLE

DROP MORTGAGE INSURANCE WITHOUT REFINANCING

You have options when it comes to mortgage insurance / **p5**



EVENTS

YOUR RESOURCE FOR LOCAL EVENTS & ACTIVITIES

Mark your calendar for the next 3 months / **p11**



ARTICLE

TEAL PUMPKINS

Find out what the global movement is all about / **p13**

Advertisement



Don't Pay for Expensive Upgrades.
WITH US, EVERYTHING'S INCLUDED®



LENNAR®

801-960-2751 | [Lennar.com/Utah](https://lennar.com/Utah)

Features, amenities, floor plans, elevations, and designs vary and are subject to changes or substitution without notice. Items shown may contain options that are not standard on all models or not included in the purchase price. Availability may vary. Garage size may vary from home to home and may not accommodate all vehicles. Models/lifestyle photos do not reflect racial or ethnic preference. Please see your New Home Consultant and home purchase agreement for actual features designated as an Everything's Included feature. This is not an offer in states where prior registration is required. Void where prohibited by law. Copyright © 2020 Lennar Corporation. Lennar, the Lennar logo, Everything's Included and the Everything's Included logo are U.S. registered service marks or service marks of Lennar Corporation and/or its subsidiaries. CalAtlantic Homes of Utah, Inc. 6/20



REAL ESTATE

5

Article: Drop Mortgage Insurance Without Refinancing

6

Mythbusters

7

Infographic: Local vs. Utah Stats

8

At the Point Home Values





YOU HAVE OPTIONS

DROP MORTGAGE INSURANCE WITHOUT REFINANCING

By Brian Crist



My home value has increased a lot. Why am I still paying PMI?

If you purchased a home using conventional financing and put less than 20% down, you probably have monthly PMI (private mortgage insurance). FHA (with very limited exceptions) and USDA (no exceptions) loans will not allow mortgage insurance to be dropped. Refinancing to a conventional loan often does the trick with those government loans.

How do I know if I have PMI and not FHA or USDA mortgage insurance?

Check your monthly mortgage statement or your online mortgage account. In the Transaction Activity section, you will see the distribution for something similar to "BORR PAID MI" or "PMI." This means you have conventional PMI. If you have an FHA loan, you will see "MIP HUD" or something similar. USDA will show as "Guarantee Fee" or something similar. The closing paperwork you signed at closing will show the loan type, as well. Still don't know? Contact your loan servicer.

What are the rules?

Whether or not your loan servicer, the company that collects your monthly payments, will allow it depends on specific policies and federal regulations. PMI can be dropped either automatically or manually. PMI will automatically drop off when your mortgage balance reaches 78% of the original sales price or appraised value based on the original amortization schedule.

For example, let's say you purchased a home and put 5% down. Making normal payments, your loan balance will drop to 78% of the original purchase price in 93 months and your PMI drops off. Paying additional toward your loan balance does not reduce the time. It's still 93 months.

Who wants to wait 7 years?

To drop PMI based on your home's current value, you may be able to do it. If your loan is between two and five years old, your loan balance must be 75% or less of the current value. If your loan is greater than five years old, your loan balance must be 80% or less of the current value.

What's the process?

First things first. Find out what your home is worth. Online estimating tools are hit and miss. Contact Tanisia at Brick By Brick Real Estate (contact@bbbreaestate.com). Mention this article and she will run a comparative market analysis for you —for free!

This is important because your servicer will charge you a fee to do this very thing when considering dropping your PMI.

Next, contact your loan servicer and follow their instructions. If you move ahead, ordering an appraisal, for example, they may not cooperate. Follow their process. If you have owned your home less than two years, your loan servicer will most likely not drop your PMI. In this case, looking at a refinance wouldn't hurt. Brian Crist at SecurityNational Mortgage (brian@peakwithbrian.com) will work up an analysis based on your current home value, and Brick by Brick Real Estate can create you a free home analysis.

Mythbusters

Myth

You cannot pay off your mortgage early.



Truth

You absolutely can pay off your mortgage early! Making large principal payments will lower your mortgage length. This means you will pay less interest over the course of your loan.



Myth

Prequalification is the same as Preapproval



Truth

A prequalification is an opinion of a loan officer. A preapproval is a complete and full approval. This can help make a difference in your purchase offers.



Myth

I've had a bankruptcy and can't ever get a mortgage



Truth

You absolutely can get a mortgage after a bankruptcy. Depending on the type, you will have to wait a certain amount of time and then it is gone off your record!





Did you know?

Brick by Brick provides credit repair and financial planning.

Text "FINANCE" to 385-352-3892 for more info

Local vs. County Stats

 Bluffdale City	 Salt Lake County
<p>MONTHLY STATS <i>(Data pulled Sep 20, 2021 for last 30 days)</i></p> <p>Average Sales Price For <i>Single Family Homes</i></p> <p>\$748,040 <i>+20% MORE than Salt Lake County</i></p> <p>Homes Sold In Last 30 Days 15 <i>1% of Salt Lake County Sales</i></p> <p>\$198 /SqFt Median Price</p> <p>17 Median Days on Market</p>	<p>MONTHLY STATS <i>(Data pulled Sep 20, 2021 for last 30 days)</i></p> <p>Average Sales Price For <i>Single Family Homes</i></p> <p>\$618,438</p> <p>Homes Sold In Last 30 Days 958</p> <p>\$223 /SqFt Median Price</p> <p>18 Median Days on Market</p>

 **UtahRealEstate.com**
HOUSING MARKET STATS *June 2021*

6
down from 18 Last June
Median Days on Market

\$206 /SqFt
Median Price

3,589
down 12% from last June
Single Family Homes Sold

	RESIDENTIAL INVENTORY	
MEDIAN SOLD PRICE	2021	2020
Single Family	\$500,000 <i>▲ up 31.6% from last June</i>	5,805 Listings Entered
Multi-Family	\$357,000 <i>▲ up 32.2% from last June</i>	5,725 Listings Entered

 **Brick by Brick Monthly Report**
To subscribe to a monthly neighborhood statistic report
Text "BBB REPORT" to **385-352-3892**

At the Point Home Values



Single Family Homes



Town Homes

Average Days on Market

11

Average Under Contract

\$624,976

Median Price Per Sq. Ft. (Sold)

\$193

Average Sold

\$587,422

Average Days on Market

16

Average Under Contract

\$443,379

Median Price Per Sq. Ft. (Sold)

\$209

Average Sold

\$444,383

Data pulled Sep 20 from utahrealestate.com for past 30 days

Want to know how much YOUR home is worth?

Join Independence at the Point Real Estate Facebook Group and receive a FREE CMA.

facebook.com/groups/realestateatthepoint



Your **AD** Here



Want to promote something?

Contact us about a full page, 1/2 page, 1/4 page, or banner ad in our next issue.

 contact@bbbrealestate.com

RE-ELECT

Traci
CROCKETT
BLUFFDALE CITY COUNCIL



801-628-0730

WWW.TRACI4BLUFFDALE.COM

PAID FOR BY THE SALT LAKE BOARD OF REALTORS

EXPERIENCE JESUS' STORY WITH US.

Everyone is Invited!

The Front Church is a new non denominational Christian church in Bluffdale. New? Not particularly religious? From another tradition? We are preparing for all sorts of company. Come no strings attached. We're saving a seat for you.

Sundays at 10 AM
14942 S 560 W

thefrontchurch.com
801.432.0570
[@thefrontchurch](https://www.instagram.com/thefrontchurch)



Coming up in **KidFront**...

October 31 is wear-your-costume-to-church Sunday!

We'll have plenty of goodies to bring home too. We can't wait for your 0-12-year-old kids to experience **KidFront**. We think they'll love it!



COMMUNITY

11

Local Events & Activities

13

Article: Teal Pumpkins

14

Poll Stats: Your Point of View

COMING SOON



Local Events & Activities

October

SUN	MON	TUE	WED	THU	FRI	SAT
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

November

SUN	MON	TUE	WED	THU	FRI	SAT
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

December

SUN	MON	TUE	WED	THU	FRI	SAT
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

Nearby Attractions



Dia de Los Muertos Celebration

Oct 23 | 11am

Cornbelly's

Sep 24 - Oct 30

Witches Breakfast

Oct 30 | 9 am

Scarecrow 5k

Oct 16

Tales for Tots

Mon/Fri

For more events and details, visit thanksgivingpoint.org/calendar/



Halloween Scavenger Hunt

Riverton Library

Oct 4 - 31

Halloween Spooktacular!

Draper Library

Oct 23 | 3-5 pm

A Drive-up visit with Santa

Draper Library

Dec 11 | 10:30 am -12:30 pm

Drop-in Holiday Crafts

Draper Library

Dec 22 | 4 pm

For more events and details, visit events.slcolibrary.org/events



Halloween at the High Seas

Sep 30 - Oct 31

Thurs - Sun | 7-10:30 pm

Festival of the Seas

Nov 26 - Dec 30

Yoga with the Sharks

Nov 1 & Dec 6

Low Capacity Times

9 - 11 am on Wednesdays

For more events and details, visit thelivingplanet.com/events/

Holiday Happenings



Oct 2-30

Monsters After Dark

Come see what kinds of crazy awesome monsters come out after dark in this NEW drive-by display with over 40 different scenes and dozens of cute monsters!



WHEN: October 2 - 30 (Mondays, Thursdays, Fridays & Saturdays only)
TIME: 6:30 - 9:00 p.m.
WHERE: Monarch Meadows Park, 13600 S 4800 W, Riverton, Utah 84096
COST: \$10 per Vehicle. Tickets must be purchased online in advance.



Oct 11-16

Scarecrow Festival

Enjoy the beautiful autumn colors in the expansive 50-acre gardens and dozens of imaginative scarecrows built and submitted by the community.



WHEN: October 11-16, 2021
TIME: 9:00am - 6:00 p.m.
WHERE: Ashton Gardens
COST: ONLINE TICKET PURCHASE OR RESERVATION REQUIRED



Dec 1-31

'Twas the Lights Before Christmas

Walk around Riverton City Park to read "'Twas the Night Before Christmas" on giant storyboards and enjoy the fun lights.



WHEN: December 1st - 31st
TIME: 6:00 - 9:00 p.m.
WHERE: Riverton City Park, 1452 W 12600 S, Riverton, Utah 84065
COST: Free and open to all.

BLUFFDALE	OCTOBER 4	Red Cross Blood Drive
	OCTOBER 7	Meet the Candidates Night
	NOVEMBER 2	Election Day
	NOVEMBER 27	Santa and the Lights
	VOLUNTEER	bluffdale.com/318/Volunteer-Get-Involved
	City Hours	Contact Bluffdale
	Monday through Friday	2222 West 14400 South
	8:30 am to 5:00 pm	Bluffdale, UT 84065-5248
		Phone: (801) 254-2200
DRAPER	OCTOBER 2	Draper City Corner Canyon Half Marathon
	OCTOBER 18	Haunted Trail
	NOVEMBER 11	Veterans Day Ceremony & Field of Flags
	NOVEMBER 29	Tree Lighting Ceremony
	DECEMBER 13	Candy Cane Hunt
	REGISTER NOW	Adult: Winter Snowshoe/Hiking & Wiffleball League
REGISTER NOW	Youth: Jr Jazz Basketball	
RIVERTON	OCTOBER 1	Start Smart Basketball Registration Opens
	OCTOBER 21	Corn Hole League Begins
	OCTOBER 25	Halloween Bash
	NOVEMBER 1	Riverton Quilt Exhibition Entry Drop Off Begins
	NOVEMBER 29	6:30 pm Santa's Arrival in Riverton
	NOVEMBER 30	6 pm 'Twas the Lights Before Christmas Opens
	DECEMBER 6	7 pm Christmas Night of Music Concert (Tentative)



Want to add an event to our next issue?

Email us @ magazine@bbbrealestate.com with *EVENTS* as the subjectline.



GET THE SCOOP ON

TEAL PUMPKINS

KNOW WHAT THEY MEAN AND
HOW TO PARTICIPATE

By Jonathan Timothy

At the Point Magazine | 13

This October you will likely see a handful of spooky decorations at homes in your neighborhood. You may also see another decoration displayed—a teal pumpkin—on some of the porches or in a window.

By displaying a teal pumpkin at your house, it means that you have non-food treats available for trick-or-treaters that may have life-threatening food allergies.

Non-food items could come in the form of a glow stick, a toy (safe for all ages), or another creative idea that kids might enjoy.

Learn more about how it got started, who benefits most from participating, if you can still pass out candy too, and other frequently asked questions by visiting the website below.

You can also access a pre-designed teal pumpkin that you can print and put in your window if you want to participate this Halloween.

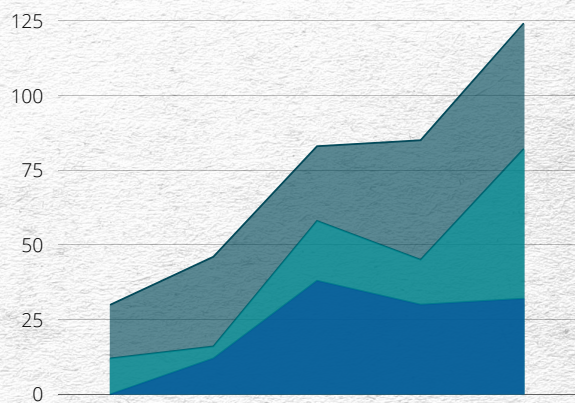
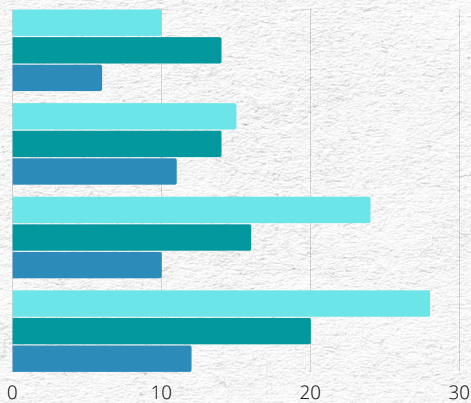
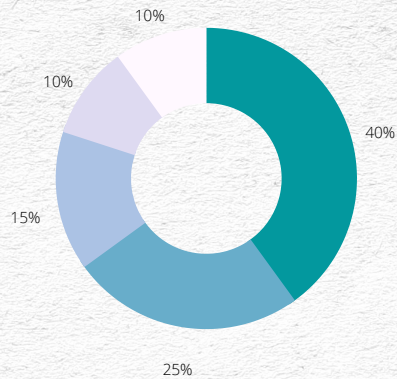
foodallergy.org/resources/about-teal-pumpkin-project

COMING SOON

COMMUNITY

YOUR POINT OF VIEW

Each month we'll be hosting polls on our Facebook page ("At the Point Real Estate") about topics that matter to you & our community AND **each quarter**, we'll post the results of those polls in this magazine. Use the QR code below to join the page and let your voice be heard in our next issue!



JOIN TODAY



Private Facebook group members also enjoy:

- Viewing local real estate listings
- Receiving updates on prison & new construction
- Staying informed about upcoming community events
- Entering FREE giveaways
- And MORE!!!



EVENT DJ

JORDAN FARMER | 541-659-5257
BIRTHDAYS, WEDDINGS, AND MORE



RJPRODUCTIONSUT.COM



Experience. Clarity.

Not sure where to start?
Give me a call today!



Brian Crist

Mortgage Loan Originator | NMLS# 217767

801.716.1005

435.862.9000 Cell

Brian.Crist@SNMC.com | SNMC.com/briancrist



300 S. 1350 E. Third Floor | Lehi, UT 84043
Branch NMLS# 1870351 | Branch Phone: 801.901.6200



Company
NMLS 3116

SecurityNational Mortgage Company complies with Section 8 of RESPA and does not offer marketing services in exchange for referrals or the expectation of referrals. This is not a commitment to make a loan. Loans are subject to borrower and property qualifications. Contact loan officer listed for an accurate, personalized quote. Interest rates and program guidelines are subject to change without notice.



BUSINESS

17

Jr. Businesses

19

At the Point Directory

21

Local Business Spotlight: Salty Jewelry Co.





JR. BUSINESSES

1



BAILEY BABYSITTING

Hi, my name is Bailey Pearson. I am 12.5 and a soon-to-be 7th grader at Hidden Valley MS. I love music, dance, and soccer. I've been babysitting family for a few years now but started babysitting for friends of my parents for about a year. I really enjoy baking, doing crafts, and watching movies with the children I babysit.

801.889.3666



2



CAROLINE'S SIMPLY SOAPS

Meet Caroline! She is twelve years old and is making 100% natural quality soaps. She has been experimenting with different colors, molds, and scents for a few months and has a few different varieties available! Send her a text or visit her Facebook page to order!

385.223.0678



3



DEREK'S DIRTY JOBS

Derek is doing "dirty jobs" around the neighborhood to earn money! He is a hard worker and stands by ready to help. Give him a call today to get scheduled!

413.464.6141



4



EVERLIE'S HANDMADE JEWELRY

Hey, I'm Everlie. I'm 15 years old and am always looking for ways to express myself. Making jewelry started out as a hobby but has since become my passion and profession. I love working with different colors, textures, and techniques when creating new pieces for my collection. Follow me on Instagram @evs_jewelry_shop and DM me if you're interested in any of my pieces or for special requests.

Direct message me at @evs_jewelry_shop





Our Mission:

Brick by Brick Real Estate wants to share junior businesses to empower young entrepreneurs! Building a small business is a huge accomplishment and we feel you are never too young to start. Brick by Brick wants to be a resource to anyone at any stage of their goals.

5



HEATHER'S CHILD, ANIMAL, & YARD CARE

Heather loves animals and is ready to help! She has been walking dogs (and picking up after them) for years. If you need someone to look after your pets (or plants) while you are away, she's here for you. She does yard pick-up, weeding, and window well clean-outs. She is also available for babysitting.

Text 385.335.4245



SCAN ME

6



KAYLEE & KACIE DOG BOARDING/DAYCARE

Young entrepreneurs at heart and animal lovers. Kaylee & Kacie are offering doggy daycare and boarding for dogs under 20lbs for \$25/day.

208.521.6696



SCAN ME

7



PIPER'S PRODUCE

Hi, I'm Piper and I run Piper's Produce! I'm a fun, creative, outgoing girl that loves softball, reading, and school. I'm an A+ student. I have been helping on my family's farm for many years and ready to start making some extra money selling farm-fresh produce and eggs! Let me know what I can pick fresh for you and your family!

801.413.4793



SCAN ME

Do you have a Jr. Business owner at home?

We would love to support your junior entrepreneur. Register a new business by visiting

bbbrealestate.com/jr-business-registration

AT THE POINT Support Yo

3D Printing

Andy Johnson
801-819-9829

Advertising

Taylor & Brittany Larsen
970-456-2076
Ryan Bennion
208-709-5567

Auto

Mitch Peterson
Rock Chip Repair
385-388-9084

Branding

Halsey Trimarco
317-979-6075

Beauty

Tanyail Wilson
Eyelashes @lashnaps
801-368-9462

Brittany Sorenson
Cosmetics/Skin Care
435-201-1295

France Jensen
Braids
385-223-0210

Austin Buchan
Waxing, Tinting, Eyelash
801-664-3502

Anneliese Liddle
Spray Tans
385-219-0997

Brittany Bezzant
Microblading, Eyelashes, Brow Wax/Tints, & Lash Lifts/Tints
801-414-0093

Amy Hawkins
Botox & Dermal Filler
559-351-4620

Amy Sehloff
Skincare
248-917-1405

Sara Guernsey
Nails
801-915-3425

Tamara Snell

Waxing, tinting/lift, facials, peels
801-360-1447

Kencie Bitter
In Home Hair
801-719-9426

Baking (Cakes+Cupcakes)

Heather Earl
801-662-8041

Ashley DeHart
801-518-5076

Sarah Alder
Cinnamon Rolls
801-360-8978

Baking (Cookies)

Aubrey Kennedy
702-757-5742

Jamie Cornella
801-440-2385

Cleaning

Christine Loy
House/Commercial
801-558-7719

Marci Memmott
House
435-558-0532

Steve Snow
Carpet Cleaning
801-573-6665

Shane Snow
Air Duct & Tile Cleaning
801-674-9509

Nikki Fellows
House & Business
801-425-2961

Holly Crabtree
Norwex
801-696-6046

Kristin Boyle
Norwex
801-400-3657

Perla Bermudez
House
801-709-9921

Bianca Pace
Cleaning Service
801-604-7428

Crafting

Beckie Windell
Vinyl
801-358-2513

Caylee Gundersen
Embroidery
702-588-8677

Madison or David Wilding
Shirt Printing
801-262-2009

Amanda Messam
Flower Preservation
801-915-5540

Chelsea Moore
Custom Tumblers
801-663-4613

Chelsey Gooch
Multi-Media, Fine Arts, and Portraits

801-604-4476
Jaree C. Gaskin-Housley
Custom Quilts
801-718-6752

Dog Walking/Sitting

Anne Marie
805-990-5235

Max Ray
406-381-1868

Taylor Anderson
801-884-2420

Taylor Munson
Proper Paws - Website

Editing Essays, Resumes, Etc.

Jana Johnson
801-602-5299

Ashley DeGraff
253-720-0200

Andy Christensen
801-673-9612

Electronic Repair

Jordan Farmer
541-659-5257

Rob Ghaderi
801-971-6048

Financials

Danielle Hales
Mortgage Lender
801-903-8855

Jake Hardman
VA Specialized Mortgages
801-472-4940

Cody Zahler, EA
Taxes/ Payroll/ Bookkeeping/ Setup
801-259-4601

Firearms/ Permits

Matt Terry
Licensed FFL and Certified Instructor
801-999-0056

Fitness

Frank DeVito
Trainer/Coach
801-347-2099

Angie Briggs
Trainer/Coach
801-915-5540

Jenny Wade Weilacher
Nutrition/Weight
801-718-6534

Lizz Parker
Dance Fitness Instructor
801-661-5020

Genealogy/Family History

David Tyler
703-789-2443

Graphic Design

Halsey Trimarco
317-979-6075

Jesse Johnson
801-725-5233

Jonathan Orlofsky
801-938-5661

Jordan Bennion
208-380-2393

Melissa Coombe
801-810-6671

DIRECTORY

ur Neighbor

BUSINESS

Handyman

Grant Hiltbrand

Garage Epoxy Flooring
949-939-4865

Spencer Riley

Backflow Testing & Sprinkler
Repair

801-455-0149

Taylor Jensen

General Contractor: Cabinetry &
Drywall

801-243-6945

DW Utah

Electrician & General Contractor
801-556-9956

Shane Snow

Air Duct & Tile Cleaning

801-674-9509

Tom Moser

Blue Steel Electric

801-557-8004

Rob Windell

Sprinkler Winterization

915-497-2977

Brayden Dimond

BMD Electric - Master Electrician
801-518-7194

Drew Jones

801-648-4850

Ricardo Gonzales

United Contractors

801-918-3011

Mario Matute

Interior/Exterior Painting and

Power Washing

801-678-0888

Health

Brooke Marcinek

Health Coach

801-362-4580

Lawn Treatments

Jessica Ball

801-209-7760

Lessons

Morgan Smith

Violin Lessons

801-694-5859

Audrey Mathison-Tueller

Cheer/Gymnastics Tumbling

801-867-0611

Halee Young Ballash

Voice, Acting, Dance

801-980-4804

Marketing

Halsey Trimarco

317-979-6075

Anne Marie

805-990-5235

Jonathan Timothy

801-824-3050

Massages

Sara Anderson

801-884-2420

Mortgage Lender

Kayelle Brown

385- 557-7811

Notary

Jeanette Parker Smith

801-209-2517

Kristin Boyle

801-400-3657

Madison Wilding

801-557-6181

Rupesh Patel

801-722-5007

Pest Control

Brian Swindlehurst

801-471-3618

Jessica Ball

801-209-7760

Photographer

Spencer Atamanczyk

801-824-8066

Taylor & Brittany Larsen

970-456-2076

Alex Pizarro

702-801-2940

Property

Inspections

Hayden Hoffman

801-455-8620

Real Estate

Tania Davis



Creator of
At The Point Magazine

O: (385) 352-3892

C: (385) 208-2710

Shanna Pearson-Buresh

801-889-3666

Matt Luikart

801-899-6017

Security Systems

Mitch Peterson

385-219-3548

Video Rec. /Editing

Clifford Wilkinson

801-493-5971

Spencer Atamanczyk

801-824-8066

Alex Pizarro

702-801-2940

Usborne Books

Children's Book Distributor

Holly Peterson

801-885-7354

Other

Gift Delivery

Krista Humphrey

FB: Zap Zap Gifts

Teeth Whitening

@simplywhitebyjenna

Event DJ

Jordan Farmer

Birthday, Weddings, & More

541-659-5257

Local Appraiser

Matt Luikart

801-899-6017

Farmers Insurance

Roy Dickworth

801-542-7026

Silicon Slopes Broadband

Stephen Kempler

801-903-1044

Want to be added to this list for FREE?

Contact us if you are a member of the community & would like to be added to or edit an entry on the directory.

385-352-3892

LOCAL BUSINESS *Spotlight*



SALTY
JEWELRY CO.

CUSTOM, MINIMALISTIC JEWELRY

BY JONATHAN TIMOTHY

Local entrepreneur and business owner, Lindsay Halverson, recently opened the doors to Salty Jewelry Co. (SJC) in June of 2021 right here in Bluffdale, Utah. They offer custom-made, minimalistic jewelry and teach jewelry workshops.

As a single mom, she was supporting her two kids in 2020 with an online business but, like so many others, faced problems during the pandemic, "I had to take a hard look at how my business was doing and ultimately make the decision to change direction and start Salty."






In relation to the beginnings, Halverson shared, "It really started in November, but took a few months to get everything set up." The inspiration for Salty Jewelry Co. came from her own, self-described simple, clean, and minimalistic style.

She also wanted the business to share a unique connection to Utah and Salt Lake City so that was one of the main inspirations for the name.

Unlike other pre-made jewelry that other stores offer, SJC customers are delighted with a unique experience to customize their own one-of-a-kind pieces. "They get to come in and pick out the gem, metal, size, bezel, and all of that," Halverson explained.

Additionally, shared that each gem has different healing properties. "You can come in and look through a book that explains the properties of each gem and select the best fit for you," Halverson excitedly shared.

Check out Salty Jewelry Co. on their website, Instagram, or Facebook and customize your own jewelry or book a workshop today!

 [saltyjewelryco.com](https://www.saltyjewelryco.com)
 [@saltyjewelryco](https://www.instagram.com/saltyjewelryco)
 [@thesaltyjewelryco](https://www.facebook.com/saltyjewelryco)
 thesaltyjewelryco@gmail.com
 801-999-0716

14684 S Heritage Crest Way, Bluffdale, UT 84065

Meet Our Staff

Tanisia Davis

I am a DIY junkie! I am also a mom to three incredible kids and love to stay active. Brick by Brick is my dream and I love helping clients chase theirs! I created this magazine to bring together the community and create an environment both myself and my family would want to be a part of.



Fearless
Leader

Jonathan Timothy

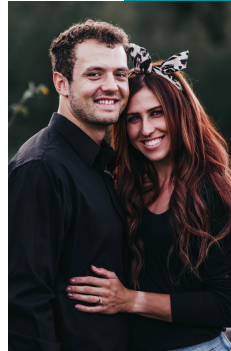
I'm passionate about traveling the world, eating licorice, writing on whiteboards, and spending time with my beautiful wife. I love writing engaging content and designing visually appealing creations. When I'm not working you can find me hiking a mountain or remodeling our house.



Master of
Marketing

Tawnie Moore

I am an experienced marketing professional who enjoys creating growth strategies and creating traditional and social media content for small businesses. Outside of work, I run a photography and wood-burning design business and I am also a professional hurdler training for the 2024 Olympic trials!



Social
Enthusiast

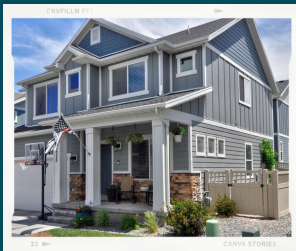
Ashlee Cragun

I joined the community in 2018 and have loved every minute of it! I live with my family and 2 dogs and love meeting new people and being involved in the community. I am the Director of Strategic Sales and a Loan Officer at First Option Mortgage and have been helping individuals and families achieve their goals in homeownership.



Community
Intelligence
Agent

At Brick by Brick Real Estate
Your Dreams Matter



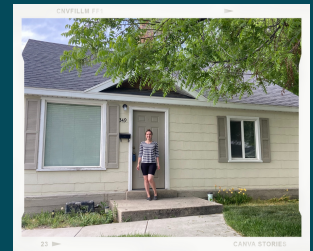
MADDY & WESLEE

We played with the idea of selling our house and buying a new one for probably 2 years before finally pulling the trigger. **We decided to use BBB Real Estate because Tanisia is local to the neighborhood and we are big on using local. It was the best decision we could have made!** She handled everything for us, it was such smooth sailing. All we had to worry about was packing up and getting out. Now we are building a beautiful home, that she helped us find, and keeping one of our main goals of staying close so our kids could stay at Summit! Thanks Tanisia and the team at BBB!



CINDY & FRED

Looking at Tanisia's market analysis on her page At The Point Real Estate made us realize what our townhouse was worth in this crazy market. We almost couldn't believe it. **After approaching her with our financial position we realized our dreams could quickly become a reality.** Tanisia made every step easy for us to understand and helped us feel at ease during stressful times. We ended up quickly selling our house at almost top dollar! When we found the house of our dreams we were able to put a strong offer on the table thanks to Tanisia's knowledgeable experience and guidance. We have been here a month now and are still so happy we chose to work with Tanisia.



JULIE & KEVIN

We bought an investment property with BBB a few months ago. Tanisia helped us find a house within our price range in the area I wanted and she convinced the seller to accept our offer even though it was \$30K less than some of the other offers. She guided us through the process of calculating our monthly cashflow, gave us advice on adding an A/C unit, and shared her past experience with her investment properties. **The experts on her team really helped with the financial and legal side, and her speed and knowledge saved us a lot of money.**

Need help living your dream of home ownership? Contact me today.

Tanisia Davis

📞 385-352-3892 | ✉️ contact@bbbrealstate.com

