

APRIL 2022 | QUARTERLY

ISSUE 4

At the *Bluffdale*
POINT
Magazine

BROUGHT TO YOU BY BRICK BY BRICK REAL ESTATE

**NEW
COMMUNITY
POLLS**

See the results of our
neighborhood polls

**BUYING A HOME
WITHOUT
INCOME**

Learn what might be possible
for you

Photo Credit: Taylor Lasron



BRICK by BRICK
REAL ESTATE

WWW.BRICKBYBRICKREALESTATE.COM



Welcome

The seasons are changing and so are things at At The Point Magazine! We've added some new talent to the team and we're debuting a whole new look and feel.

The goal of this magazine is to promote unity within the community by:

- Educating on real estate topics
- Highlighting community events, activities, and local polls
- Providing local business spotlights and listings

We hope you find value in every page of this magazine! Please let us know if you have any ideas on how we can make it better.

Tanisia Davis

CEO | Brick by Brick Real Estate



BRICK by BRICK
— REAL ESTATE —

IN THIS ISSUE

REAL ESTATE

- 05 **ARTICLE:** 70% REGRET THEIR HOME PURCHASE
- 06 MYTHBUSTERS
- 07 **INFOGRAPHIC:** REAL ESTATE STATS
- 08 AT THE POINT HOME VALUES
- 10 **ARTICLE:** BUYING A HOME WITHOUT INCOME

COMMUNITY

- 11 LOCAL EVENTS & ACTIVITIES
- 13 EGG-STENDING EASTER
- 14 **POLL STATS:** YOUR POINT OF VIEW

BUSINESS

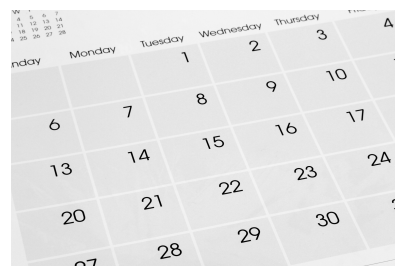
- 16 BUSINESS DIRECTORY **COMING SOON**
- 17 JR. BUSINESSES
- 19 AT THE POINT DIRECTORY
- 21 **LOCAL BUSINESS SPOTLIGHT:** THIS & THAT VINYL CRAFTS



SPOTLIGHT

"THIS & THAT CRAFTS BY BECKIE"

Learn about custom vinyl projects from local business This & That / **p21**



EVENTS

YOUR RESOURCE FOR LOCAL EVENTS & ACTIVITIES

Mark your calendar for the next 3 months / **p11**



ARTICLE

BBB EGG- STENDING EASTER EGG HUNT

Join in on the Egg Hunt fun / **p13**

Advertisement



Don't Pay for Expensive Upgrades.
WITH US, EVERYTHING'S INCLUDED®



LENNAR®

801-960-2751 | [Lennar.com/Utah](https://www.lennar.com/Utah)

Features, amenities, floor plans, elevations, and designs vary and are subject to changes or substitution without notice. Items shown may contain options that are not standard on all models or not included in the purchase price. Availability may vary. Garage size may vary from home to home and may not accommodate all vehicles. Models/lifestyle photos do not reflect racial or ethnic preference. Please see your New Home Consultant and home purchase agreement for actual features designated as an Everything's Included feature. This is not an offer in states where prior registration is required. Void where prohibited by law. Copyright © 2020 Lennar Corporation. Lennar, the Lennar logo, Everything's Included and the Everything's Included logo are U.S. registered service marks or service marks of Lennar Corporation and/or its subsidiaries. CalAtlantic Homes of Utah, Inc. 6/20



REAL ESTATE

5

Article: 70% Regret Their Home Purchase

6

Mythbusters

7

Infographic: Real Estate Stats

8

At the Point Home Values





YOU HAVE OPTIONS

70% REGRET THEIR HOME PURCHASE

By Jacob Crist



According to Scotsman Guide, a mortgage trade publication, 70% of homebuyers had at least one regret about their homebuying experience.

Three of the top four regrets were tied to money:

- 22% overpaid for their home
- 22% underestimated the maintenance required
- 18% underestimated the total cost of homeownership
- 20% bought too quickly
- 27% struggled with anxiety overbidding
- 23% competed with cash buyers
- 43% struggled to find a home within their budget

Don't be one of these regretful homebuyers! How you may ask? It all comes down to preparation and this is how you do it.

First, consult only with real professionals. Of the many real estate agents and lenders out there, some are good, some are not. We can help you find the best ones!

Second, take your time. Anyone who rushes or pushes you into making a decision, may not be looking out for your best interest.

Third, in a competitive market, you will need to act fast. So, get prepared to act but only when you are ready. This is where awesome professionals come in.



A successful home buying experience can be achieved.

We work with clients every day.



Reach out to us anytime!



Mythbusters

Myth

Your monthly payment is just principle and interest



Truth

Your monthly payment includes principle and interest, mortgage insurance, homeowners insurance, and taxes



Myth

Cash buyers are the only accepted offers right now.



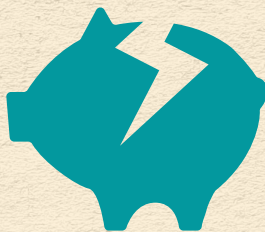
Truth

Traditional loan offers can be just as competitive as cash offers



Myth

A higher down payment increases your odds of getting an offer accepted



Truth

A strong pre-approval makes every down payment viable.



Did you know?

Brick by Brick provides credit repair and financial planning.

Text "FINANCE" to 385-352-3892 for more info

Real Estate Stats



Bluffdale City

MONTHLY STATS

(Data pulled for sold homes Mar 10, 2022 for last 30 days)

Average Sales Price For
Single Family Homes

\$1,150,056

9



Homes Sold In
Last 30 Days



Median Price



Median Days on Market



Median Days on Market



Median Price

2,018



Single Family Homes Sold



UtahRealEstate.com

HOUSING MARKET STATS *January 2022*



Utah Real Estate.com 2021 AT A GLANCE

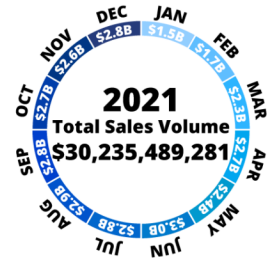
**Utah's Source
of Property
Listings**

2021 CLOSED SALES

| | |
|-----|------|
| JAN | 3386 |
| FEB | 3635 |
| MAR | 4692 |
| APR | 5046 |
| MAY | 4783 |
| JUN | 5640 |
| JUL | 5184 |
| AUG | 5291 |
| SEP | 5052 |
| OCT | 4836 |
| NOV | 4640 |
| DEC | 4683 |

**TOTAL
CLOSED
SALES
56,868**

**TOTAL
NEW
LISTINGS
64,911**



**7,968,438
Total Users**



**15,154,146
Listing Alerts
Sent**



**30,371,786
Website Visits**



**496,495
Favorited
Properties**



MEDIAN SOLD PRICE

| | |
|---------------|---|
| Single Family | \$530,000 ▲ up 28.9% from last Jan. |
| Multi-Family | \$403,000 ▲ up 30.0% from last Jan. |

RESIDENTIAL INVENTORY

| | | | |
|------|-------------------------------------|------|-------------------------------------|
| 2022 | 3,330 Listings Entered | 2021 | 3,294 Listings Entered |
|------|-------------------------------------|------|-------------------------------------|



Brick By Brick Monthly Report

To subscribe to a monthly neighborhood statistic report

Text "BBB REPORT" to **385-352-3892**

At The Point Home Values



Single Family Homes

Average Days on Market
(For sold homes)

26.28

Average List Price

\$705,400

Median Price Per Sq. Ft. (Sold)

\$201

Average Sold Price

\$662,214



Town Homes

Average Days on Market
(For sold homes)

21.80

Average List Price

\$480,680

Median Price Per Sq. Ft. (Sold)

\$208

Average Sold Price

\$481,921

Data pulled Mar 10 from utahrealestate.com for past 30 days

Want to know how much YOUR home is worth?

Join Independence at the Point Real Estate Facebook Group and receive a FREE CMA.

facebook.com/groups/realestateatthepoint



GET THE SCOOP ON

BUYING A HOME WITHOUT INCOME

By Brian Crist

"I can afford this home, but I can't show enough qualifying income. By the time I can qualify for a mortgage loan, home prices will be out of reach."

As a mortgage lender, we hear this story frequently. Many people can actually afford a home, but for one reason or another, simply cannot prove their income in a way that satisfies mortgage lenders. Some would purchase a home with parents or other relatives but they also are unable to document their income or employment. Others gave up a salary in favor of a higher-paying commission position. And those who started their own businesses less than two years prior, have been left out altogether.

As a result of the Great Recession of 2008, The Ability-to-Repay (ATR) rule was created by the Dodd-Frank Act. This rule requires that lender consider a borrower's ability to repay the mortgage before extending credit. In particular, the ATR rule requires lenders to make a "reasonable and good faith determination" of a borrower's ability to repay the loan, including documenting and verifying income and assets, as well as other factors.

What does this mean? In short, to purchase a home that will be used as your primary residence, you must be able to demonstrate that you have sufficient income to cover your monthly mortgage payment. Even though you can easily afford the home, not fitting in the "ATR box" eliminates many potential homebuyers.

However, the law does allow a specific exception. It's referred to as the Community Development Exemption. This means that the mortgage loan is exempt from the ATR rule. In fact, under this exemption, the borrower is not required to show any employment or income at all. Rather than income, the lender relies on the value and quality of the home, verified funds, and credit history.

Do you qualify?

This is not a down-payment assistance or grant program. And you do not need to be a first-time homebuyer.

All it takes is one phone call.

Call Brian Crist (NMLS 217767) at SecurityNational Mortgage.
**These loans are in high demand, so the sooner you reach out, the better.*
 Brian and his team can be reached at 435-862-9000.



COMMUNITY

11

Local Events & Activities

13

Poll Stats: Your Point of View



Local Events & Activities

We are excited about this month's Easter Event!!

Please donate!! 100% of the donations from you, vendor registrations, and advertisements go toward these community events.

Last year we had over 350+ people register for the event and were able to offer \$100 cash prizes, spa massage giveaways, swig gift cards, and so much more.

This year we hope to make it even bigger and better!



Nearby Attractions



Tulip Festival 2022

April 8th - May 7

Homeschool Day

May 4 | 11 am

Fairy Talke 5k

June 23 | 2 PM

For more events and details, visit thanksgivingpoint.org/calendar/



My First Book Club

Rabbit and Robot: The Sleepover

Riverton Library

All Day | April 04 & 11

Family Activity Night

Draper Library

April 11 | 7-8 pm

Kids Discover - Red Cross

Draper Library

April 13 | 4-5 pm

PokemonGO Walking Club

Draper Library

April 16 | 11am - 12 pm

Lego Club

Draper Library

April 20 | 4-5 pm

Kids Coding

Draper Library

4-5 pm

For more events and details, visit: events.slcolibrary.org/events



Yoga with the Sharks

April 11 + May 9 | 6:30

Nature Story Time

April 12 + May 10 | 9 - 10 am

Teen STEM Futures

April 19 | 4 - 6 pm

For more events and details, visit thelivingplanet.com/events/

BBB EGG- Stending Easter Egg Hunt

April 23
10:00 am
(on the dot)
Independence Park



Adult + Kids Hunt

Dance Party

& prizes galore!

See you there!



Tanisia Davis
@Tanisia-Davis



venmo

Scan this code to pay



DONATE PRIZES

Please donate via Venmo and or prizes/eggs to help support the event. Every little bit helps and 100% of all donations go toward easter eggs + prize giveaways.

Hosted by Brick by Brick

We want to make sure we have enough eggs!!

Please RSVP for the event here:



OUR PARTNERS

Partner With Us!!



Want to promote something?

Contact us about a full page, 1/2 page, 1/4 page, or banner ad in our next issue.

✉ contact@bbbrealestate.com

NMLS# 3112 | UT LICA 5492455

 **FIRST COLONY**
MORTGAGE

If you're going to get a house...
MAKE IT YOUR OWN!

Your dream home awaits!
Get in touch to get started.



Emily Rowley

Loan Officer, NMLS#271927
emilyr@firstcolonymortgage.com
801-367-6407

2100 W. Pleasant Grove Blvd. #100 Pleasant Grove, UT 84062



EASTER

THE FRONT CHURCH
SUNDAY, APRIL 17th 10AM

GOOD FRIDAY
FRIDAY, APRIL 15th 7PM

www.thefrontchurch.com
14942 S 560 W, Bluffdale, UT 84065

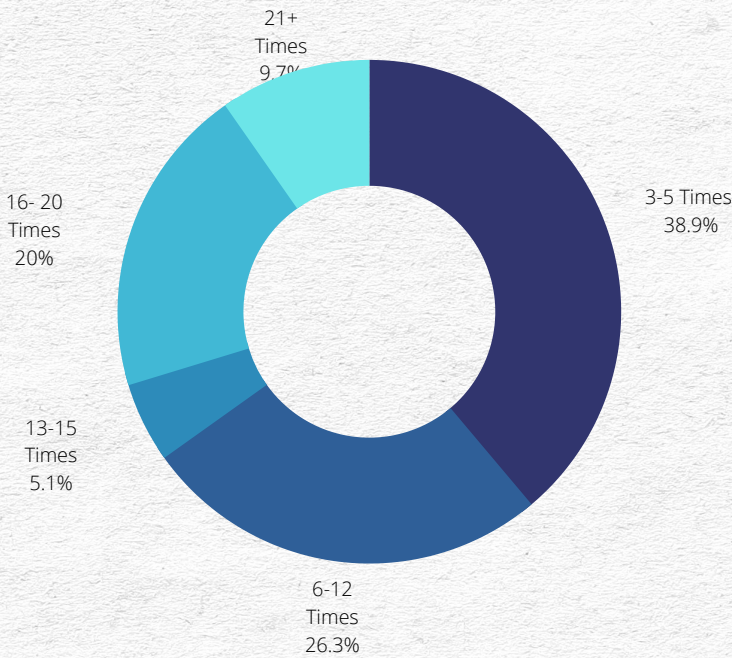
Community Polls POINT OF VIEW

Past

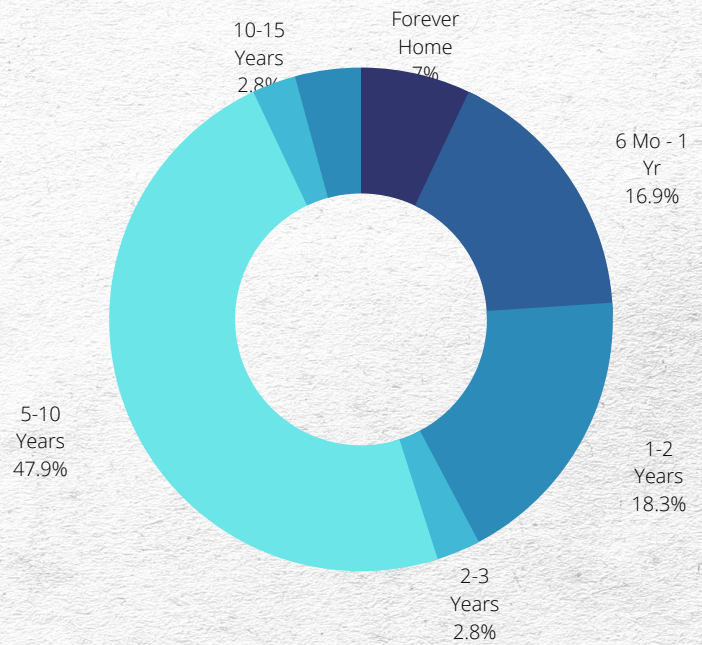
V.S

FUTURE

How many times have you moved in the past?



How long do you plan on living in your current residence?



JOIN TODAY



Private Facebook group members also enjoy:

- Viewing local real estate listings
- Receiving updates on prison & new construction
- Staying informed about upcoming community events
- Entering FREE giveaways
- And MORE!!!

NEW Independence Service Company

Your #1 Choice For Trash Bin Cleaning Services

- ✓ Commercial & Residential Trash Bins
- ✓ 200 Degree Heated Water to Shower Your Bins
- ✓ Kills 99% of Germs and Bacteria in Your Bins
- ✓ Odor Neutralizer for a Fresh Smelling Bin
- ✓ Eco-Friendly

Subscribe and Save



SCAN ME

SCHEDULE YOUR FIRST TRASHCAN CLEANING TODAY



@binshowered

www.binshowered.com

801-341-9626

info@binshowered.com

RESOURCES & LOCAL BUSINESS

Useful Resources for Navigating YOUR Unique Community:

Everything you need to know about your area is RIGHT HERE! Submit below the businesses you love and support!

EXAMPLES:

Dentist & Pedodontist

Local dental office that cares about their patients' experience.

Automotive

Highest voted Auto Repair in your surrounding area

Date Night

Fun activities in your area to enjoy on a night out.

Kids Corner

Fun things to do with your kids right around the corner!

Coming Soon



SUBMIT A BUSINESS FOR YOUR COMMUNITY



BUSINESS

17

Jr. Businesses

19

At The Point Directory

21

Local Business Spotlight: "This & That" Crafts
by Beckie



JR. BUSINESSES

1



BAILEY BABYSITTING

Hi, my name is Bailey Pearson. I am 12.5 and a soon-to-be 7th grader at Hidden Valley MS. I love music, dance, and soccer. I've been babysitting family for a few years now but started babysitting for friends of my parents for about a year. I really enjoy baking, doing crafts, and watching movies with the children I babysit.

801.889.3666



SCAN ME

2



CAROLINE'S SIMPLY SOAPS

Meet Caroline! She is twelve years old and is making 100% natural quality soaps. She has been experimenting with different colors, molds, and scents for a few months and has a few different varieties available! Send her a text or visit her Facebook page to order!

385.223.0678



SCAN ME

3



DEREK'S DIRTY JOBS

Derek is doing "dirty jobs" around the neighborhood to earn money! He is a hard worker and stands by ready to help. Give him a call today to get scheduled!

413.464.6141



SCAN ME

4



EVERLIE'S HANDMADE JEWELRY

Hey, I'm Everlie. I'm 15 years old and am always looking for ways to express myself. Making jewelry started out as a hobby but has since become my passion and profession. I love working with different colors, textures, and techniques when creating new pieces for my collection. Follow me on Instagram @evs_jewelry_shop and DM me if you're interested in any of my pieces or for special requests.

Direct message me at @evs_jewelry_shop



SCAN ME



BUSINESS

Our Mission:

Brick by Brick Real Estate wants to share junior businesses to empower young entrepreneurs! Building a small business is a huge accomplishment and we feel you are never too young to start. Brick by Brick wants to be a resource to anyone at any stage of their goals.

5



HEATHER'S CHILD, ANIMAL, & YARD CARE

Heather loves animals and is ready to help! She has been walking dogs (and picking up after them) for years. If you need someone to look after your pets (or plants) while you are away, she's here for you. She does yard pick-up, weeding, and window well clean-outs. She is also available for babysitting.

Text 385.335.4245



SCAN ME

6



KAYLEE & KACIE DOG BOARDING/DAYCARE

Young entrepreneurs at heart and animal lovers. Kaylee & Kacie are offering doggy daycare and boarding for dogs under 20lbs for \$25/day.

208.521.6696



SCAN ME

7



PIPER'S PRODUCE

Hi, I'm Piper and I run Piper's Produce! I'm a fun, creative, outgoing girl that loves softball, reading, and school. I'm an A+ student. I have been helping on my family's farm for many years and ready to start making some extra money selling farm-fresh produce and eggs! Let me know what I can pick fresh for you and your family!

801.413.4793



SCAN ME

**Do you have a Jr.
Business owner
at home?**

We would love to support
your junior entrepreneur.
Register a new business.



AT THE POINT Support Yo

3D Printing

Andy Johnson
801-819-9829

Advertising

Taylor & Brittany Larsen
970-456-2076
Ryan Bennion
208-709-5567

Auto

Mitch Peterson
Rock Chip Repair
385-388-9084

Branding

Halsey Trimarco
317-979-6075

Beauty

Tanyail Wilson
Eyelashes @lashnaps
801-368-9462

Brittany Sorenson
Cosmetics/Skin Care
435-201-1295

France Jensen
Braids
385-223-0210

Austin Buchan
Waxing, Tinting, Eyelash
801-664-3502

Anneliese Liddle
Spray Tans
385-219-0997

Brittany Bezzant
*Microblading, Eyelashes, Brow
Wax/Tints, & Lash Lifts/Tints*
801-414-0093

Amy Hawkins
Botox & Dermal Filler
559-351-4620

Amy Sehloff
Skincare
248-917-1405

Sara Guernsey
Nails
801-915-3425

Tamara Snell

Waxing, tinting/lift, facials, peels
801-360-1447

Kencie Bitter

In Home Hair
801-719-9426

Baking (Cakes+Cupcakes)

Heather Earl
801-662-8041

Ashley DeHart
801-518-5076

Sarah Alder
Cinnamon Rolls
801-360-8978

Baking (Cookies)

Aubrey Kennedy
702-757-5742

Jamie Cornella
801-440-2385

Cleaning

Christine Loy
House/Commercial
801-558-7719

Marci Memmott
House
435-558-0532

Steve Snow
Carpet Cleaning
801-573-6665

Shane Snow
Air Duct & Tile Cleaning
801-674-9509

Nikki Fellows
House & Business
801-425-2961

Holly Crabtree
Norwex
801-696-6046

Kristin Boyle
Norwex
801-400-3657

Perla Bermudez
House
801-709-9921

Bianca Pace
Cleaning Service
801-604-7428

Kevin Liu

Garbage Can Cleaning
801-341-9626

Crafting

Beckie Windell
Vinyl
801-358-2513

Caylee Gundersen
Embroidery
702-588-8677

Madison or David Wilding
Shirt Printing
801-262-2009

Amanda Messam
Flower Preservation
801-915-5540

Chelsea Moore
Custom Tumblers
801-663-4613

Chelsey Gooch
*Multi-Media, Fine Arts, and
Portraits*

Jaree C. Gaskin-Housley
Custom Quilts
801-718-6752

Dog Walking/Sitting

Anne Marie
805-990-5235

Max Ray
406-381-1868

Taylor Anderson
801-884-2420

Taylor Munson
Proper Paws - Website

Editing Essays, Resumes, Etc.

Jana Johnson
801-602-5299

Ashley DeGraff
253-720-0200

Andy Christensen
801-673-9612

Electronic Repair

Jordan Farmer
541-659-5257

Rob Ghaderi
801-971-6048

Financials

Danielle Hales
Mortgage Lender
801-903-8855

Jake Hardman
VA Specialized Mortgages
801-472-4940

Cody Zahler, EA
*Taxes/ Payroll/ Bookkeeping/
Setup*
801-259-4601

Firearms/ Permits

Matt Terry
*Licensed FFL and Certified
Instructor*
801-999-0056

Fitness

Frank DeVito
Trainer/Coach
801-347-2099

Angie Briggs
Trainer/Coach
801-915-5540

Jenny Wade Weilacher
Nutrition/Weight
801-718-6534

Lizz Parker
Dance Fitness Instructor
801-661-5020

Genealogy/Family History

David Tyler
703-789-2443

Graphic Design

Halsey Trimarco
317-979-6075

Jesse Johnson
801-725-5233

Jonathan Orlofsky
801-938-5661

Jordan Bennion
208-380-2393

Melissa Coombe
801-810-6671

DIRECTORY *our Neighbor*

BUSINESS

Handyman

Grant Hiltbrand

Garage Epoxy Flooring
949-939-4865

Spencer Riley

Backflow Testing & Sprinkler
Repair

801-455-0149

Taylor Jensen

General Contractor: Cabinetry &
Drywall

801-243-6945

DW Utah

Electrician & General Contractor
801-556-9956

Shane Snow

Air Duct & Tile Cleaning

801-674-9509

Tom Moser

Blue Steel Electric

801-557-8004

Rob Windell

Sprinkler Winterization

915-497-2977

Brayden Dimond

BMD Electric - Master Electrician

801-518-7194

Drew Jones

801-648-4850

Ricardo Gonzales

United Contractors

801-918-3011

Mario Matute

Interior/Exterior Painting and

Power Washing

801-678-0888

Health

Brooke Marcinek

Health Coach

801-362-4580

Lawn Treatments

Jessica Ball

801-209-7760

Lessons

Morgan Smith

Violin Lessons

801-694-5859

Audrey Mathison-Tueller

Cheer/Gymnastics Tumbling

801-867-0611

Halee Young Ballash

Voice, Acting, Dance

801-980-4804

Marketing

Halsey Trimarco

317-979-6075

Anne Marie

805-990-5235

Jonathan Timothy

801-824-3050

Massages

Sara Anderson

801-884-2420

Mortgage Lender

Kayelle Brown

385-557-7811

Notary

Jeanette Parker Smith

801-209-2517

Kristin Boyle

801-400-3657

Madison Wilding

801-557-6181

Rupesh Patel

801-722-5007

Pest Control

Brian Swindlehurst

801-471-3618

Jessica Ball

801-209-7760

Photographer

Spencer Atamanczyk

801-824-8066

Taylor & Brittany Larsen

970-456-2076

Alex Pizarro

702-801-2940

Property

Inspections

Hayden Hoffman

801-455-8620

Real Estate

Tania Davis



Creator of
At The Point Magazine

O: (385) 352-3892

C: (385) 208-2710

Shanna Pearson-Buresh

801-889-3666

Matt Luikart

801-899-6017

Security Systems

Mitch Peterson

385-219-3548

Video Rec. /Editing

Clifford Wilkinson

801-493-5971

Spencer Atamanczyk

801-824-8066

Alex Pizarro

702-801-2940

Usborne Books

Children's Book Distributor

Holly Peterson

801-885-7354

Other

Gift Delivery

Krista Humphrey

FB: Zap Zap Gifts

Teeth Whitening

@simplywhitebyjenna

Event DJ

Jordan Farmer

Birthday, Weddings, & More

541-659-5257

Local Appraiser

Matt Luikart

801-899-6017

Farmers Insurance

Roy Dickworth

801-542-7026

Silicon Slopes Broadband

Stephen Kempler

801-903-1044

Want to be added to this list for FREE?

Contact us if you are a member of the community & would like to be added to or edit an entry on the directory.

385-352-3892

LOCAL BUSINESS *Spotlight*



THIS & THAT CRAFTS BY BECKIE

Local entrepreneur and business owner, Beckie has been creating for most of her life. Loving all things Disney and crafty she started making shirts and accessories for her family. She later opened an Etsy shop and started servicing people and their projects in the neighborhood and surrounding areas.

Her most popular product last year was customized popsicle holders and is ramping up to fulfill orders just in time for Easter baskets. She loves making shirts, sweaters shirts, and even etched mugs and cups. Contact her with any custom family reunion shirt, family Disney trip apparel, or other project needs. She'd love to help create whatever you're looking for!

Check out "This & That" Crafts By Beckie. on Instagram, or Facebook and customize your own vinyl craft today!

📞 801-358-2513
 ✉ Beckie.windell@gmail.com
 📷 @totescrafty



RECOMMEND A
 LOCAL BUSINESS
 TO *Spotlight*



Meet Our Staff

Tanisia Davis

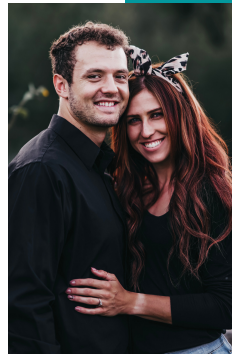
I am a DIY junkie! I am also a mom to three incredible kids and love to stay active. Brick by Brick is my dream and I love helping clients chase theirs! I created this magazine to bring together the community and create an environment both myself and my family would want to be a part of.



Fearless
Leader

Tawnie Moore

I am an experienced marketing professional who enjoys creating growth strategies and creating traditional and social media content for small businesses. Outside of work, I run a photography and wood-burning design business and I am also a professional hurdler training for the 2024 Olympic trials!



Social
Enthusiast

Join our Team

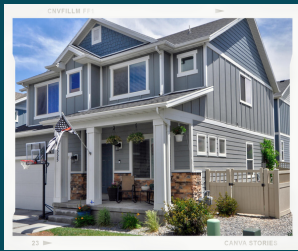
We are growing Nationwide

If you are looking to volunteer and give back to THIS community or if you are in Real Estate and looking to kick start your career would love to have you!

Text "Volunteer" 385-352-3892 to find ways to give back in your local community or scan the link to the right to join Brick By Brick Real Estate.



At Brick by Brick Real Estate
Your Dreams Matter



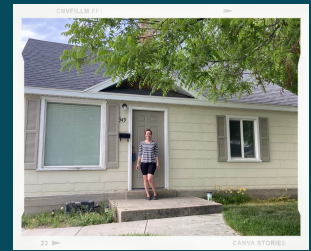
MADDY & WESLEE

We played with the idea of selling our house and buying a new one for probably 2 years before finally pulling the trigger. **We decided to use BBB Real Estate because Tanisia is local to the neighborhood and we are big on using local. It was the best decision we could have made!** She handled everything for us, it was such smooth sailing. All we had to worry about was packing up and getting out. Now we are building a beautiful home, that she helped us find, and keeping one of our main goals of staying close so our kids could stay at Summit! Thanks Tanisia and the team at BBB!



CINDY & FRED

Looking at Tanisia's market analysis on her page At The Point Real Estate made us realize what our townhouse was worth in this crazy market. We almost couldn't believe it. **After approaching her with our financial position we realized our dreams could quickly become a reality.** Tanisia made every step easy for us to understand and helped us feel at ease during stressful times. We ended up quickly selling our house at almost top dollar! When we found the house of our dreams we were able to put a strong offer on the table thanks to Tanisia's knowledgeable experience and guidance. We have been here a month now and are still so happy we chose to work with Tanisia.



JULIE & KEVIN

We bought an investment property with BBB a few months ago. Tanisia helped us find a house within our price range in the area I wanted and she convinced the seller to accept our offer even though it was \$30K less than some of the other offers. She guided us through the process of calculating our monthly cashflow, gave us advice on adding an A/C unit, and shared her past experience with her investment properties. **The experts on her team really helped with the financial and legal side, and her speed and knowledge saved us a lot of money.**

Need help living your dream of home ownership? Contact me today.

Tanisia Davis

📞 385-352-3892 | ✉️ contact@bbbrealestate.com

