

MARCH 2024 | QUARTERLY

ISSUE 5

# At the *Bluffdale* **P****INT** *Magazine*

BROUGHT TO YOU BY BRICK BY BRICK REAL ESTATE

**JOIN OUR NEW  
COMMUNITY  
GROUP**



*Photo Credit: Seth Saupan*

**WWW.BRICKBYBRICKATTHEPOINT.COM**





# Welcome to a New Beginning!

I'm absolutely thrilled to see you holding this magazine in your hands right now! It's been quite the journey to get to this point, but with your help, I'm confident we can gain some incredible momentum together. This magazine is about building a united community, and I want every page to reflect that.

From cover to cover, it is my goal to have this to be **YOUR** magazine. That's why I urge you to join the PUBLIC AT THE POINT Facebook group using the QR code below, where you can participate in polls, share your ideas, and connect with others who share our vision of community unity.

As you flip through these pages, I hope you find value and inspiration. Together, let's make this magazine and community the place to be!

*Tanisia Davis*

FOUNDER OF BRICK BY BRICK REAL ESTATE  
AND AT THE POINT MAGAZINE



# IN THIS ISSUE

## REAL ESTATE

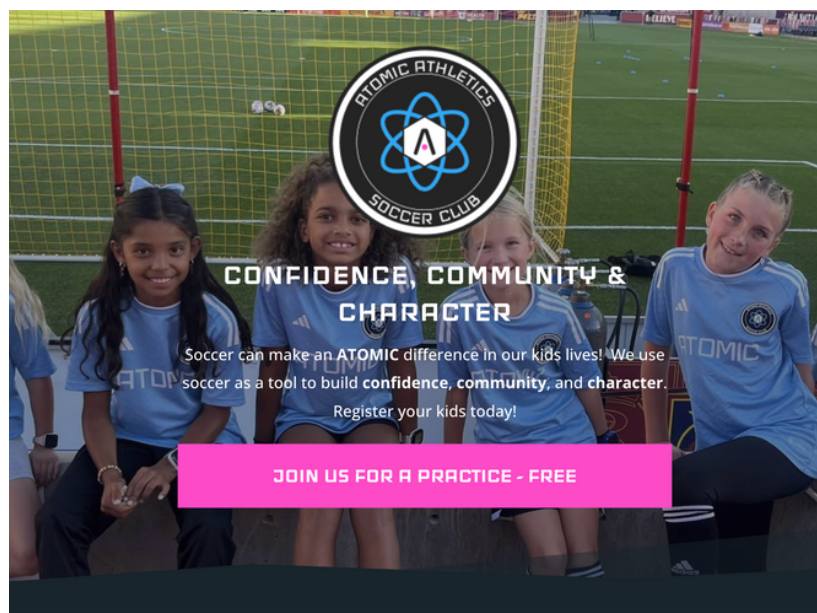
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**ATOMIC ATHLETICS SOCCER CLUB**



## SPOTLIGHT

ATOMIC ATHLETICS SOCCER CLUB: [atomicathleticsutah.com](http://atomicathleticsutah.com)

Mark your calendar for tryouts at the Zions Bank Real Academy / p13



## REAL ESTATE

YOUR RESOURCE FOR LOCAL  
REAL ESTATE STATISTICS

See how much your home is worth  
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## BLUFFDALE EASTER

DON'T MISS THIS YEARS  
EASTER EGG-STRAVAGANZA

Join in on the Egg Hunt fun / p7





# REAL ESTATE

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Homes For Heroes

*Want to see your  
business in the magazine?*

*Partner with us!*







# AT THE POINT: STATISTICS



**\$683,900**

769 W STAR SPANGLED DR, Bluffdal...

MLS# 1983567

4 4 2 36 3,154Sqft



**\$519,400**

15542 S DEMOCRACY DR, Bluffdale, ...

MLS# 1983164

3 2 2 16 1,956Sqft



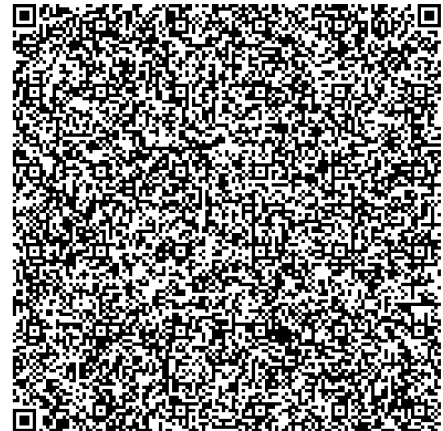
**\$479,000**

15525 S JUBILATION DR, Bluffdale, ...

MLS# 1982774

3 2 2 25 2,106Sqft

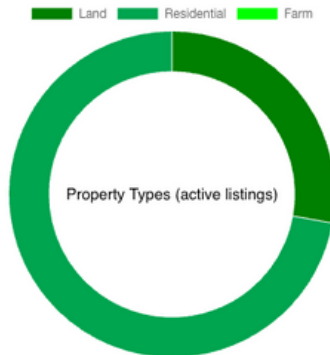
**NEW LISTINGS**



## At The Point Statistics

### Communities At The Point Real Estate Statistics

Average Price	\$954K	Lowest Price	\$85K
Highest Price	\$10.0M	Total Listings	417
Avg.Days on Market	112	Avg.Price/SQFT	\$214



*Curious about your home value?*  
SCAN THE QR CODE TO THE LEFT

## On the Rise Statistics

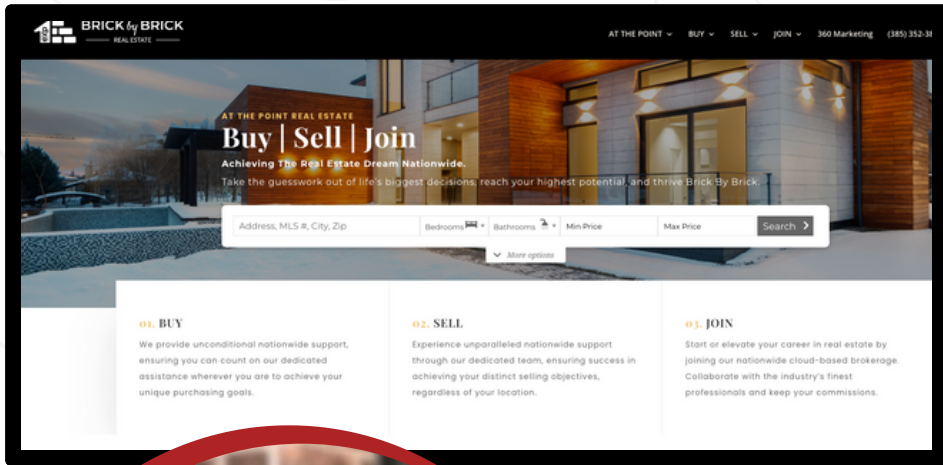
More homes were listed on the  
MLS in January 2024 than the  
prior 3 years!

**3,330** **3,336** **3,270** **3,770**  
2021 2022 2023 2024



BRICK BY BRICK

# Real Estate At The Point



*Start your home search here*



## *Hello Bluffdale!*

*My name is Tanisia and I would love to help you with your real estate needs.*

*For buying, selling, or starting a real estate career, I aim to be your top resource.*

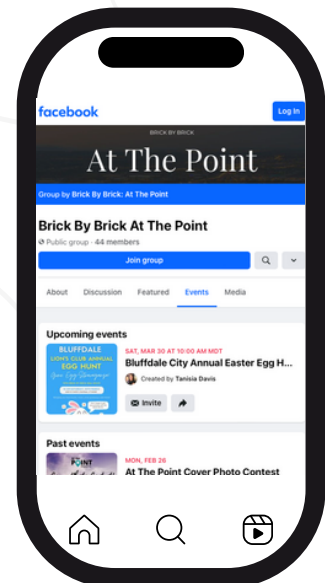
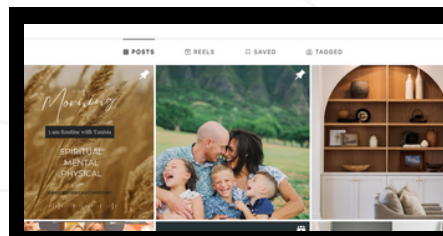
## Take a look at what we do:

- ✓ COMMUNITY MAGAZINE
- ✓ ANNUAL HEART ATTACKS
- ✓ PUBLIC FACEBOOK GROUP
- ✓ ANNUAL EASTER EGG HUNT
- ✓ COMMUNITY EVENTS
- ✓ NEW BUSINESS ANNOUNCEMENTS
- ✓ NON - PROFIT YOUTH SUPPORT
- ✓ LOCAL BUSINESS SUPPORT

FOLLOW US ON  
INSTAGRAM



JOIN THE PUBLIC  
COMMUNITY  
GROUP



## CONTACT ME TODAY!

☎ 385 - 352 - 3892  
✉ davis@bbbrealestate.com



# Service Deserves Its Rewards®



Firefighters/EMS



Law Enforcement



Military



Healthcare Workers



Teachers

## Thank you for your dedication!

Homes for Heroes® is committed to supporting and showing appreciation to firefighters, EMS, law enforcement, military personnel (active duty, reserves, and veterans), healthcare professionals, and teachers as they purchase, sell, or refinance their homes.

## Heroes, let's get you home!



801-900-7190



kristal@luminarylending.com

*Kristal Curley*  
SENIOR LOAN OFFICER



**Homes for Heroes**

**On the average  
our heros save  
over**

**\$3000\***

**when they buy  
or sell  
real estate  
using Homes  
for Heroes.**





# BLUFFDALE LION'S CLUB ANNUAL EGG HUNT

*Gone Egg-Stravaganza!*

WITH BRICK BY BRICK REAL ESTATE

10 AM SATURDAY, 30TH MARCH

2400 W 14400 S, Bluffdale, UT 84065

Bringing you food trucks, music, prize giveaways and more!!



# COMMUNITY

Brick By Brick Real Estate could **not** be MORE EXCITED to be partnering with Bluffdale's Lion Club to turn the annual easter egg hunt into an Egg-Stravaganza!!!

8

## Easter Egg-Stravaganza!

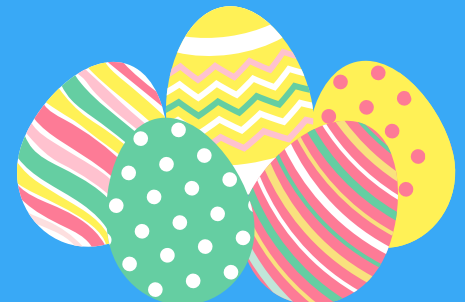
SATURDAY, MARCH 30TH AT 10 AM

Bluffdale City Park 2400 W 14400S Bluffdale

- EVENT PERFORMANCES BY CIRQUE DU SALT LAKE
- BUTTERFLY RELEASE BY RIVERBOTTOM BUTTERFLIES

If you are a local business,  
we would love to advertise for  
you at the event.

*Support the Community!*





# CIRQUE DU SALT LAKE AND RIVERBOTTOM BUTTERFLIES



After the children's Easter egg hunt, stay for a dazzling performance by local acrobats and fire dancers, followed by a butterfly release after the adult egg hunt.





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# JR. BUSINESSES

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## Our Mission:

Brick By Brick Real Estate wants to share junior businesses to empower young entrepreneurs!

Building a small business is a huge accomplishment and we feel you are never too young to start. Brick By Brick would like to be a resource to anyone at any stage of their goals.

## WANT TO BE IN THE NEXT PRINT?

BABY SITTER, PET WATCHER, WINDOW CLEANER, LAWN MOWER, CAR WASHER.

## LET US SUPPORT YOUR JUNIOR ENTREPRENEUR!!

Register their business & get featured in our next magazine print [FREE](#)



## 3D FRIENDS: 3D TOY PRINTING

Hi, my name is Jayden. My business was born the day I drove a golf ball through my neighbor's window. Can you believe my mom made me pay to fix it all by myself?!

Fortunately for me, I have awesome siblings and friends. Once I paid off the window, we decided to keep the business going!

We love to be creative, and we can print just about anything. We enjoy receiving pictures of our toys and crafts in action!

## CHECK IT OUT



SCAN ME

## BUSINESS

### **Bin Cleaning Bin Showered**

*Kevin Liu*  
801-341-9626  
info@binshowered.com

### **Cosmetics & Skin Care**

**Kiss & Tell Lipz**  
*Brittany Sorenson*  
435-201-1295  
www.SeneGence.com/  
kissandtelllipz

### **Mary Kay**

*Missy Rock*  
208-890-8889  
rockmissy@gmail.com

### **Education**

**Academic Consulting**  
*Elizabeth Lau*  
801-210-1255  
contact@thegradguru.com

### **Footzone + Reiki Energetic Awakening**

*AnneMarie Jenkins*  
805-990-5235  
energetic.awakening.contact  
@gmail.com

### **Home Decor & More Independent Scentsy Consultant**

*Casi Emory*  
425-268-9607  
casiemory@outlook.com

### **Insurance Duckworth**

**Insurance Agency**  
*Rory Duckworth*  
801-542-7026  
rduckworth2@farmersagent.com

### **Music Lessons: Flute Natalie's Flute**

*Natalie Hall*  
801-633-6833  
1natchall@gmail.com

## Stay Local & Active

**CONTACT US TODAY!**  
Call Us: (801) 901-0867

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Pilates class!**

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**RELIEVE PAIN,  
IMPROVE STRENGTH,  
AND INCREASE  
FLEXIBILITY.**

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Suite 200, Bluffdale




# Rule the Court

**COMING SOON TO HERRIMAN  
RESIDENTS AN ELITE PICKLEBALL  
EXPERIENCE**

Memberships include:  
10 High quality, indoor acrylic  
courts Professional Size  
"Royal Court"  
Padded walls and floors to  
reduce noise Discounts on  
court time and pro shop

15892 South Rockwell Park  
Cove 801-580-5138  
**royalcourt pickleball.net**





# DIRECTORY our Neighbor

BUSINESS

## Music Lessons: Piano

### Piano Lessons

Melanie Tollison

510-460-5258

m.tollison15@gmail.com

## Mortgage Broker

**Expert Loan Lady** Powered by  
Innovative Mortgage Alliance

Leslie Moss

801-755-5962

leslie@expertloanlady.com

## Restaurant

### Bout Time

Monday - Sunday

10:00am - 1:00am

465 w. 14600 s, Suite b  
Bluffdale, UT, 84065

LOOKING TO JOIN  
OUR DIRECTORY?

Scan the QR code for  
more details



## Mobile Detailing

### Salty Mountain Auto Detail

Austin Schugk

801-750-4003

info@saltymountainad.com

## Painting

### Spray-Net

Trevor Walston

(801) 432-0662

trevor@spray-net.com

## Real Estate

TANISIA DAVIS 

BRICK BY BRICK REAL ESTATE

Licensed Real Estate Agent

@brickbybrickatthepoint

(385) 352-3892

davis@bbbrealstate.com

## Helping You Keep Your House in Order



## Investing In Your Future?

Procrastination  
cost Concerns,  
and Trust Issues?

Overcome all these with me as your  
financial advisor. Your financial future  
matters!



**Ben Chappell**

Financial Adviser/Retirement Planner

### What Can I Do For You?



Local Fiduciary



401k Rollovers



Investment  
Management



Manage Risk in  
Investment Portfolios



Create Savings  
Plans



## Local Expertise You Can Trust

Choose me as your Allstate  
agent for a caring,  
personalized approach to  
protecting what matters  
most. Your peace of mind is  
my priority.



Call For  
A **FREE** Quote!

**Melissa Gomez**

 801-576-1451





# WANT TO PLAY SOCCER?

2024-25 Tryouts



## REGISTER NOW

WHERE: ZIONS BANK REAL ACADEMY

WHEN: MAY 20-29TH



# Behind the Curtain

## TANISIA DAVIS

LICENSED REAL ESTATE AGENT

As a dedicated real estate professional I am ready to help you achieve your property goals.

With 15 years of experience in the industry, I bring a wealth of knowledge and expertise to every transaction.

Committed to ensuring your satisfaction throughout the buying or selling process providing top-notch service and guidance tailored to your needs.

When you work with me, you're not just getting an agent – you're gaining a trusted advisor and partner in your real estate journey. Let's make your real estate dreams a reality together.

## KRISTAL CURLEY

LOAN OFFICER - NMLS# 37549

As a dedicated mortgage lender, I specialize in empowering individuals to build wealth through strategic real estate investments while providing expert guidance in retirement planning.

I am a mother to four wonderful children, who constantly keep me on my toes. My goal is to help you navigate the complexities of real estate and retirement planning to secure your financial future.

## We are growing Nationwide

We're expanding nationwide. Explore a rewarding career in real estate, regardless of where you live, while keeping 100% of your commissions. Let's connect to discuss your potential.



**DAVIS@BBBREALESTATE.COM**  
**(385) 352-3892**

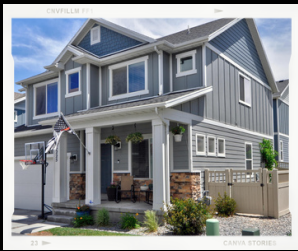


**KRISTAL@LUMINARYLENDING.COM**  
**801-900-7190**



BRICK BY BRICK REAL ESTATE

# At The Point



## MADDY & WESLEE

We played with the idea of selling our house and buying a new one for probably 2 years before finally pulling the trigger. **We decided to use BBB Real Estate because Tanisia is local to the neighborhood and we are big on using local. It was the best decision we could have made!** She handled everything for us, it was such smooth sailing. All we had to worry about was packing up and getting out. Now we are building a beautiful home, that she helped us find, and keeping one of our main goals of staying close so our kids could stay at Summit! Thanks Tanisia and the team at BBB!



## CINDY & FRED

Looking at Tanisia's market analysis on her page At The Point Real Estate made us realize what our townhouse was worth in this crazy market. We almost couldn't believe it. **After approaching her with our financial position we realized our dreams could quickly become a reality.** Tanisia made every step easy for us to understand and helped us feel at ease during stressful times. We ended up quickly selling our house at almost top dollar! When we found the house of our dreams we were able to put a strong offer on the table thanks to Tanisia's knowledgeable experience and guidance. We have been here a month now and are still so happy we chose to work with Tanisia.



## JULIE & KEVIN

We bought an investment property with BBB a few months ago. Tanisia helped us find a house within our price range in the area I wanted and she convinced the seller to accept our offer even though it was \$30K less than some of the other offers. She guided us through the process of calculating our monthly cashflow, gave us advice on adding an A/C unit, and shared her past experience with her investment properties. **The experts on her team really helped with the financial and legal side, and her speed and knowledge saved us a lot of money.**

Looking to Buy or Sell? *Let's Get Connected!*

TANISIA DAVIS

📞 385-352-3892 | ✉️ [davis@bbbrealestate.com](mailto:davis@bbbrealestate.com)

