**OCTOBER 2024 | QUARTERLY** 

**ISSUE 7** 

# POSSINE Magazine JOIN US FOR OUR ANNUAL: CASINO GALA NIGHT GET YOUR TICKETS TODAY SCAN

THIS MAGAZINE IS PROUDLY
BROUGHT TO YOU BY

BRICK BY BRICK REAL ESTATE

TANISIA DAVIS
(385) 352-3892

PHOTO CREDIT: MELISSA GOMEZ







# Welcome to a New Beginning!

I'm absolutely thrilled to see you holding this magazine in your hands right now! It's been quite the journey to get to this point, but with your help, I'm confident we can gain some incredible momentum together. This magazine is about building a united community, and I want every page to reflect that.

From cover to cover, it is my goal to have this be **YOUR** magazine. That's why I urge you to join the PUBLIC AT THE POINT Facebook group using the QR code below, where you can participate in polls, share your ideas, and connect with others who share our vision of community unity.

As you flip through these pages, I hope you find value and inspiration. Together, let's make this magazine and community the place to be!

Tanisia Davis

FOUNDER OF BRICK BY BRICK REAL ESTATE & AT THE POINT MAGAZINE







join the facebook group



# IN THIS ISSUE

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### CASINO EVENT

BRICK BY BRICK ANNUAL CHARITY CASINO GALA

We are excited to host our Black Tie Gala and celebrate the New Year while giving back to Utah Foster Care./ P7



### REAL ESTATE

YOUR RESOURCE FOR LOCAL REAL ESTATE STATISTICS

See how much your home is worth and what homes are selling for / p4



**SPOTLIGHT** 

SETH HOLSHUE: UTAH ELEVATED HOME INSPECTOR

Certified professional inspector trained to conduct complete home inspections / p11



4 : AT THE POINT STATISTICS

HELLO NEW NEIGHBORS, GOODBYE OLD FRIENDS

**START A CAREER IN REAL ESTATE:** UTAH SCHOOL OF REAL ESTATE

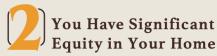
### COULD YOU SAVE WITH A REFINANCE?

Leaves are falling...so could your monthly payment!

It may be time to refinance 🦨 . .



Rates have dropped! Refinancing at a lower interest rate can save you thousands over the life of your loan.



If you've built up considerable equity, refinancing may allow you to cash out for big expenses or reinvest in home improvements.



You Want to Change Your Loan Terms

Refinancing offers the flexibility to switch to a fixed-rate mortgage or shorten your loan term, aligning with your financial goals.

Free Refinance & Mortgage Quotes!



# Kristal Curley SENIOR LOAN OFFICER, NMLS# 37549

SENIOR LOAN OFFICER, NMLS# 37549 801.900.7190 KCURLEY@INSPIROFINANCIAL.COM



### **AT THE POINT: STATISTICS**



\$514,900

5369 S SKYRAIDER LN, Bluffdale, U...

MLS# 2023503

4 4 2 29 2,248Sqft



\$1,674,900

1239 N 2550 W, Lehi, Utah 84043

5 4 3 60 5,714Sqft



\$519,000

3615 W PLYMOUTH ROCK CV, Lehi, ...





### At The Point Statistics

### Communities At The Point Real Estate Statistics

Average Price	\$948K	Lowest Price	\$150K
Highest Price	\$10.5M	Total Listings	554
Avg.Days on Market	129	Avg.Price/SQFT	\$244





Curious about your home value? SCAN THE QR CODE TO THE LEFT

### Utah Real Estate Stastistics:





# Hello & Goodbye



### **COBALT VILLAGE:**

We're sad to say goodbye to Carlie's home, but we're excited to welcome a new family to the community!



### **COBALT VILLAGE:**

Excited to welcome Tyler to The Point and celebrate his first home purchase with Brick By Brick!



### **WESTGATE:**

Congrats to Paige and Trevor on selling their home! Best of luck in your new adventure.



### **GALLANT DR:**

We are sad to say goodbye to the Troester family but excited they were able to upsize from their townhome to the PERFECT house.



### **PORTERS POINT:**

Congrats to Krista and Nathan for going under contract. We are excited to support them in their new construction home.



WHEN IT COMES TO BUYING A HOME MAKE SURE YOU ARE COVERED BY UTAH ELEVATED - YOUR AT THE POINT HOME INSPECTOR



### UTAH ELEVATED HOME INSPECTIONS



Utahelevated.com

✓ info@utahelevated.com

ര @Utah.elevated

SEE PAGE 12: Business Spotlight!













Seth Holshue

InterNACHI Certified Home Inspector

# Looking to Start Your Own Career in Real Estate?

# ARE YOU CONSIDERING A CAREER IN REAL ESTATE OR NOT ACHIEVING THE DESIRED RESULTS IN YOUR CURRENT REAL ESTATE CAREER?

Join Exp Realty with Tanisia as your sponsor, leverage Brick By Brick resources and launch your career!



### Keep More of Your Commissions

Keep 80-100% of your commissions with NO desk fees, NO royalty fees, and NO franchise fees.

Commission Split Breakdown

### Earn Additional Income

It's something you already do, but now get paid to do it while transforming your business.

Revenue Share Income

### Become A Stock Owner

In 2013, eXp Realty became a publicly-traded company under the ticker "EXPI."

Stock Awards Explained

### World-Class Training

Never stop learning and learn from those that are doing the BEST in the industry v.s. your local market.

Education + Training + Mentoring

# We're Committed to Your Success!

Over 30 years of local experience

Trusted institution in our community

Available student support, 12 hours a day/7 days a week

Peer endorsement from previous students



### **Heather Swanger,** Owner

801.566.4120

UtahRealEstateSchool.com

Student@UtahRealEstateSchool.com



Join the ranks of satisfied agents who have thrived under our guidance!



# JOIN BRICK BY BRICK REAL ESTATE FOR OUR ANNUAL: CASINO GALA NIGHT FOR UTAH FOSTER CARE





Join us for an unforgettable Black Tie Gala with professional casino games, drinks, raffles, and exclusive giveaways from local businesses!

All proceeds benefit the Utah Foster Care Wishing Well Fund, making special wishes come true for high school seniors in foster care.

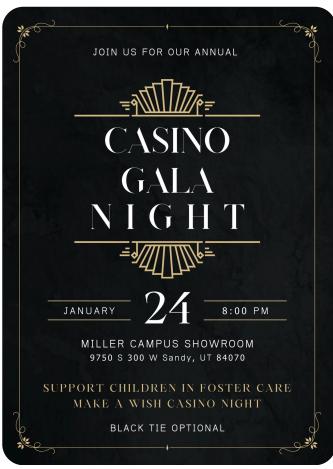
Make a difference this new year—

### **RSVP & RESERVE YOUR TICKETS TODAY**

















GIVE BACK
BEGOME AN ATOMIC
SPONSOR

FREE LARGE
POPCORN

With Purchase of One Movie Ticket



Expires December 31, 2024



10

12

14

### **ATTENTION BLUFFDALE HOME OWNERS:**

- Energy Balancing from Rocky Mountian Power = 30% increase
- Bluffdale's BEST kept secret The deepest clean at the most affordable rate
- Invest in your future and start building wealth now

1 LOCAL BUSINESS SPOTLIGHT:

**Seth Holshue:** Utah Elevated Home Inspector

LOCAL BUSINESS DIRECTORY: SUPPORT YOUR NEIGHBOR

JR. BUSINESSES AT THE POINT



# CUSTOMIZE YOUR ACADEMIC EXPERIENCE

Explore Gradguru's tailored education solutions for your child or teen, including personalized pathways to early graduation, alternative classes for tough subjects like math, and earning school credit for extracurricular activities such as dance or soccer.

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AT THE POINT RECOMMENDATION

### ATTENTION BLUFFDALE HOMEOWNERS

Energy Balancing from Rocky Mountain Power = 30% increase



"I don't do this often but my power bill is on auto pay I do not read the <u>fine print</u> so when a friend brought this to my attention I had to share.

PAY ATTENTION AND MAKE SURE YOU ARE COVERED."

### **EMERGENCY BACKUP WITH TESLA POWERWALL**









11011











AT THE POINT RECOMMENDATION

### ATTENTION BLUFFDALE HOMEOWNERS

Bluffdale's BEST kept secret - The deepest clean at the most affordable rate

Residential and Commercial

Bi/Weekly •

Movein-out •

One time •

**Monthly** 

affordable rate (385) 272 9292





AT THE POINT RECOMMENDATION

### ATTENTION BLUFFDALE HOMEOWNERS

Invest in your future and start building wealth now

DO YOU WANT YOUR PREVIOUS BOSS MANAGING YOUR RETIREMENT?

Call us today and we will help you with your 401k rollover



385-402-5454

### FREE RESOURCES TO GROW YOUR WEALTH

**FREE** RETIREMENT GUIDEBOOK



FREE ROAD MAP: **BLUEPRINT IN 5 STEPS** 



SCHEDULE YOUR **FREE** CONSULTATION



# LOCAL BUSINESS









### UTAH ELEVATED

### **HOME INSPECTIONS**

**Local entrepreneur and business owner,** Seth has always loved teaching someone something new, as well as understanding how things are built and work. This love coupled with a vast construction background is why home inspections was such a natural fit to grow a business. Being in business for over 5 years now, Utah Elevated Home Inspections is a well established and respected company and has been the perfect opportunity to serve the community.

Seth is a certified professional inspector trained to conduct complete home inspections, as well a number of other ancillary services, to give the best possible evaluation of the home and its systems preventing unknown costly repairs and headaches. Provided services listed below.

- Complete Home Inspection
- Radon Gas Testing
- Mold Testing
- Methamphetamine Testing
- Sewer Scope Video Inspection

# UE



### Give us a call to **ELEVATE** your inspection experience today!

RECOMMEND A
LOCAL BUSINESS
TO Spotlight







# AT THE POINT

### **BIN CLEANING**

### **Bin Showered**

Kevin Liu 801-341-9626 info@binshowered.com

### **COSMETICS & SKIN CARE**

### **Kiss & Tell Lipz**

Brittany Sorenson 435-201-1295 www.SeneGence.com/kissandtelllipz

### **Mary Kay**

Missy Rock 208-890-8889 rockmissy@gmail.com www.marykay.com/mrock735

### **JOIN THE DIRECTORY**

Reach <u>OVER</u> 4,000 Local Residents



Scan the QR code for more details

### **EDUCATION**

### **Academic Consulting**

Elizabeth Lau 801-210-1255 contact@thegradguru.com

### **FOOTZONE + REIKI**

### **Energetic Awakening**

AnneMarie Jenkins 805-990-5235 energetic.awakening.contact @gmail.com

### **HOME CLEANING**

### Maid For You Utah

Marci Memmott 435-558-3188 Maidforyouutah.com

### **HOME DECOR & MORE**

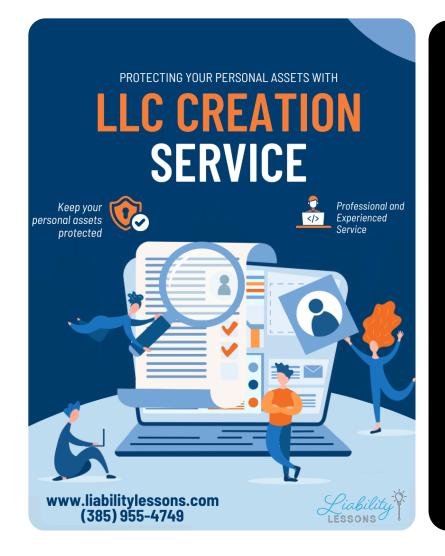
### **Independent Scentsy** Consultant

Casi Emory 425-268-9607 casiemory@outlook.com

### **INSURANCE**

### Duckworth **Insurance Agency**

Rory Duckworth 801-542-7026 rduckworth2@farmersagent.com



### DO YOU NEED HELP WITH

ATTHE





POST CARDS

MAGAZINE

2,500+ Hand Delivered Mailed to 4,000+ Homes

Position your company in front local community on **EVERY** platform, you're seen where it matters

# DIRECTORY ur Neighbor

### **MUSIC LESSONS: FLUTE**

### Natalie's Flute

Natalie Hall 801-633-6833 1natchall@gmail.com

### **MUSIC LESSONS: PIANO**

### **Piano Lessons**

Melanie Tollison 510-460-5258 m.tollison15@gmail.com

### **MOBILE DETAILING**

### **Salty Mountain Auto Detail**

Austin Schugk 801-750-4003 info@saltymountainad.com

### **MORTGAGE LENDER**

### KRISTAL CURLEY



(801) 900-7190

### **Expert Loan Lady**

Powered by Innovative Mortgage Alliance Leslie Moss - NMLS 310294 801-755-5962 leslie@expertloanlady.com

### PERSONAL TRAINING

### Fitness with Harmonie

Harmonie Wheeler (801) 520-9759 harmoniewheeler@gmail.com

### **RESTAURANT**

### **Bout Time**

Monday - Sunday 10:00am - 1:00am 465 w. 14600 s, Suite b Bluffdale, UT, 84065

### REAL ESTATE

### **TANISIA DAVIS**

LICENSED REAL ESTATE AGENT



BRICK by BRICK

REAL ESTATE

(385) 352-3892

davis@bbbrealestate.com

@brickbybrickatthepoint

### **BUSINESS EXPOSURE?**

### POINT



**NEWSLETTER** 

Over 6,000 + Emails Free Event Booths



**EVENTS** 

of your ensuring most!

















### JR. RUSINESSES

### Our Mission:

Brick By Brick Real Estate wants to share junior businesses to empower young entrepreneurs!

Building a small business is a huge accomplishment and we feel you are never too young to start.

### CHECK IT OUT



**SCAN ME** 

GET STARTED -

# FREE ADS FOR KID RUN BUSINESSES

BABY SITTER, PET WATCHER, WINDOW CLEANER, LAWN MOWER, CAR WASHER

LET US SUPPORT YOUR JUNIOR ENTREPRENEUR!!

REGISTER THEIR BUSINESS & GET FEATURED IN OUR NEXT MAGAZINE PRINT FREE!!





### **OVER 40, AND FEELING IT?**

Combine the pain relief benefits of Sports Chiropractic & the increased flexibility and strength of Reformer Pilates.

### DON'T LET PAIN SLOW YOU DOWN!





Enjoy 2 weeks of Reformer Pilates and a Chiropractic initial exam + first treatment for only \$79 (\$229 value).

START YOUR JOURNEY TO A MORE ACTIVE LIFE.

CALL US TODAY AT (801) 901-0867

# Say Hello, TO OUR BACK TO SCHOOL KIDS 🖐

